STANDARD OIL CO'S **TIN CAN OIL** is used by 95 per cent. of the CANNING TRADE. Why? Because it is best and cheapest, and is for sale everywhere by Tank Wagon, in Barrels or Iron Drums.

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THE CANNED GOODS TRADE

An Independent Journal of the Canning and Allied Industries

BALTIMORE, FRIDAY, MAY 18, 1906.

The BEST QUALITY DELIVERY CANS

American Can Company.

SOUTHERN DIVISION

BOSTON & HUDSON STREETS.

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BALTIMORE

Quick Shipments. Best Goods.

Weekly Review

Of the Canned Goods Situation. Market Reports.
Conditions and Changes. Outlook.

During the past week there has been undoubtedly good cause for discussion of the weather conditions. Throughout the main part of the country, the latter part of last week was generally cool, and by an almost slow but steady motion, a dry frost moved diagonally across the face of the country from the Southwest to Northeast, spreading as it advanced, and greatly injuring new vegetation. It is of importance that it was a dry frost, nearly every section of the country over which it passed having just previously made complaint of want of rain. The importance of this matter lies in the fact that frost coming after the rain at this time of the year, will almost entirely destroy the fruit crop; but unless of a very low temperature dry coldness does very little damage to fruit. On the other hand it is very destructive to new vegetation just rising out of the ground. And for two nights during the past ten days this class of frost, comparatively low, did considerable damage.

Fruit in general, however, will not suffer from it as there was no moisture in the buds; but following the law of temperatures it fell heavily to the ground and killed nearly all trucking crops that were above ground. Another consideration is worthy of note. Because the date of planting new crops is later north of a certain parellel than it is south of it, crops that do not push up through the soil previous to the normal time escaped the effect of this frost, whilst south of it they all suffered. Thus whilst tomatoes were the heaviest sufferer in all respects, on account of the tenderness of the plants and because they are more generally a southern plant, corn did not suffer to a like extent at all. Some injury was done to the sprouting corn in many sections; large areas even of field corn suffered in Southwest Virginia. The high lands of Maryland and the foot hills of the Alleghenies in the western part of the State, had some quite severe frost on the 11th and 12th. Much sugar corn in that section was injured and will have to be replanted, almost as badly as tomatoes; cherries also suffered, as being exactly in condition to suffer; but the bulk of the small fruit in this section will pull through almost unharmed.

Strawberries are improving judged by the arrivals, and they show the effect of the frost on them was very little. And string beans have not suffered as much as was anticipated. This is the severest blow that the canning industry has received for many years at this time and the general opinion is that it has been altogether Providential to the tomato, as far as the Syndicate is concerned.

We believe it will almost put a stop to the selling of future tomato contracts, as packers will require a very long breath to see what the effect is going to be upon those who were making heavy sales of contracts just previous to the frost.

There has been an advance of 2½c in the price of standard tomatoes in this market as also in others, and it is rumored on the street that the Syndicate has given notice that it intends to advance prices 2½c per week.

Corn has also strengthened somwhat, although the general quotation, figures remain unchanged. Some brokers are offering State corn country packed Harford County style at 47½c; dry packed at 55c; and extras at 70c. In others quotations have advanced 5c on standard shoepeg, which is now quoted at 55c to 60c.

Naturally pineapples are not affected by frost upon this continent and the progress of packing new goods is causing the more ordinary grades to decline slightly. Prices however generally hold to previous quotations, excepting the No. 2 standards in syrup E. & C. which are quoted now at 90c, instead of $1.10.

Another peculiarity of the market is the decided advance in the prices of cove oysters; which, however, is merely a continuation of the improvement they started to show a couple of weeks ago. Thus the Haman Law is showing it is to the advantage of prices already.

Peas do not appear to be affected either way. Standard early June No. 2 are quoted at 80c, sifted at 85c to 90c, extras $1.00 to $1.10, extra fine $1.25 to $1.35 and petit pois $1.50 to $1.75.

Peaches also rule as previously quoted. No. 3 standards, yellow are quoted at $1.40 to $1.50, white $1.35 to $1.50, extras yellow at $1.55 to $1.75, seconds 90c and selected seconds $1.15 to $1.20 according to color, No. 3 peeled pie yellow at $1.10, unpeeled pie at 87½c and firmer, unpeeled gallon pie $2.60, gallon pie peeled out of quotation.

Tomatoes are quoted at $1.17½ for No. 3 standards in this market; country $1.15; extras $1.20; fair $1.05 to $1.10. No. 2 quoted at 80c for standards, seconds 75c; No. 3 seconds $1.02½, and gallon standards $3.25.

We have, however, been treated to another change in the quotations of metals which makes them look as if they were affected by the frost almost as much as fruits and vegetables. In cans the American Can Co's figures are unchanged; some of the independent prices have been marked up 25c per 1,000, In tin plates there is as yet no variation, but we understand that there will be an advance of 40c per box on the first of June. Pig tin is again higher and considerably so, quotations now being 49c and 50c; which in conjunction with the advance of from 25c to 40c in pig lead has caused an advance of 1c per pound in all grades of solder, which is now 26c, 25c and 24c respectively. It is not surprising to see this price in view of the rapid advance in the metals forming it; but aside from this, the present prices of solder are higher than they have been for many years. In the early part of the year canners held off from placing their orders on account of the high prices, but in the light of present events this appears to have been a foolish action, especially when it is considered that prices are more liable to advance than decline, even now. A repetition of this will no doubt be experienced in cans this coming season, for the present prices on cans are remarkable in face of the metal market. Can-makers are not storing up cans; tin plate is booked to advance at the turn of the month—will cans still remain unchanged? And when the rush of the season comes on a comparatively empty can market?

A GOOD THING TO DO

If you are not already using KNAPP LABELERS and BOXERS it would be a good thing to get posted regarding these labor-saving propositions. Now is a good time. Possibly you may have some goods to label; if so let us send you a KNAPP OUTFIT on trial. We make a special Labeler for canners for use by hand, which we offer at a considerable lower price than our Power Machine. We have sold a good many of them the past season, and users are highly pleased. Each Labeler and Boxer fully guaranteed. Write us for prices, : : : : :

THE FRED. H. KNAPP CO.
41 RIVER STREET, CHICAGO

BERGER, CARTER CO., SAN FRANCISCO, CAL.
PACIFIC COAST DEALERS

Thus as the season advances the entire metal equipment of the cannery is also advancing. The various quotations may be found on their regular page.

THE FREEZE IN DELAWARE.

The recent disastrous frost is well reported by Mr. H. P. Cannon, the well-known Secretary of the Atlantic States Association, a man known for his integrity and honesty.

BRIDGEVILLE, DEL., MAY 11TH, 1906.

Dear Sir—Here is the 11th of May and the biggest frost and freeze ever known in Delaware for the past twenty-five years as late as this in May.

We are thoroughly disheartened by the outlook, for here are the conditions as they stare us in the face without "painting" or "bearing" the market about it.

In many beds where tomato plants were very nearly large enough to set out in the field—not one plant is left alive. Some of my growers and others say that possibly half are alive. This means that all of us have to set out seed again and wait three to four weeks for the plants to be in the same condition they are today, if they had not been frozen. Many of my growers say that they will not set out tomatoes this year, now that it is so late, because it will be too late to get any sort of a fair crop. This will not keep us from packing tomatoes, of course, but you can see the conditions as they actually are. I have just phoned for an entire new lot of tomato seed.

Then strawberries come along next. Many of the most prominent growers say that we will have 40 per cent of a crop, and some go so far as to claim that many patches will not yield 25 per cent. of a crop, when only three days ago we had the very finest prospect for fruit we have ever had in Delaware, and all preparations were made for handling the same at the enormous increase over former years.

Peaches were frozen absolutely stiff, and we are at this writing unable to ascertain the exact amount of damage done them, but it will be very heavy.

We not only had two heavy frosts in succession, but this morning ice was formed in all the watering troughs, and in buckets standing around. You know nothing young and green can stand that.

Strawberries as large as a chestnut and which would not be affected by a frost are frozen to death, and are turning pink on the inside and turning to water, as early as 10 o'clock this morning.

Yours very truly,

(Signed) H. P. CANNON.

New York Market

Reported by Special Correspondent. Market Conditions, Changes and Outlook.

NEW YORK, May 16.—Trade in this city during the week has been weaker than previously in some lines and stronger in others. The cry of the syndicate asking the trade to buy tomatoes caused a weak feeling in the trade and prices actually declined under the influence of that circular. But the frost speedily changed all that and the market is now much firmer than it was before.

Salmon.—There is a difference of opinion regarding the distruction of salmon in the San Francisco warehouses. Some say all the red Alaska salmon held in the San Francisco warehouses was destroyed. No less an authority than the Kelley-Clarke Co., says that 200,000 cases was destroyed, which is the figure originally given. This embraces stocks owned by Coast interest and those held for shipment to the East. Naturally this information has had the effect of strengthening the situation and causing holders here to refuse to accept lower prices on their supplies. The market is held strong at $1.00 f. o. b. Seattle. A recent letter from the Coast says that the remainder of the holdings of Puget Sound flats and halves have been bought for export to England. The stock left in packers' hands a month ago was estimated at 350,000 cases, of which 250,000 cases were flats and halves and the remainder talls. Assuming that the information contained in the letter mentioned was correct, only 100,000 cases of Puget Sound sockeye are left on the Coast, and they are all talls. The opening prices on Sockeye will not be announced this year until the pack is made, but according to one

"AMALIE BRAND"

SOLDERING FLUX STRAWBERRY COLOR

APPLE BLEACH TOMATO COLOR

Our Booklet "HINTS FOR THE CANNER"
Mailed Free on Request.

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important authority, the figures will not be less than those on Columbia river chinooks and they may possibly be higher. The spot market is quiet, but firm, and any considerable buying would probably cause an advance in price.

Sardines.—The market remains quiet as previously reported. Domestic quarter-oils are held at $2.10 to $2.30, three-quarter mustards $2.20 to $2.25 and three-quarter spiced $2.25 to $2.50. Some interests are holding futures at $2.50 f. o. b. Eastport. The run of fish is light and the new pack is light so far.

Tomatoes.—The market on 2-pound tomatoes has weakened somewhat. This seems all the more remarkable when it is pointed out that practically all important influences have tended to make them stronger. Anticipating an increased demand this spring a few large interests bought heavily not long ago, some say they secured control of the bulk of the stock, paying therefor 82½c f. o. b. The expected demand did not materialize and prices declined to 77½c delivered New York; and some sales were made a shade less. It doesn't appear, however, that the low priced offerings come from the large holders. The cry of the syndicate for business had the effect of weakening the market on full standard Maryland 3s, with the result that sales were made from second hands as low as $1.10 delivered New York. While of course it is impossible to determine what the syndicate holdings cost, there is good reason to believe that the average cost was around 90c. Some are supposed to be old goods, but the bulk are 1905 pack, and the total holdings are supposed to be about 1,500,000 cases. The syndicate refuses to sell at less than $1.17½ and has placed many goods at that price in the Middle West and the Southwest. There was some speculation regarding the possibility of the syndicate being able to dispose of its holdings before new pack goods were on the market, but the frost has determined that. The goods will be sold easily enough. Jobbers are carrying light stocks and a period of heavy consumption is ahead.

Corn.—The market is fairly active, but no important sales are reported. The market has a strong tone, with offerings of desirable goods at inside quotations decreasing each day.

California Fruits.—The market continues strong and active, with demand steadily increasing. The supply in all positions was never so nearly exhausted as now and it seems probable that before the new pack is ready for delivery there will be practically nothing left. The tendency of prices is upward, though no advance has been made recently.

Asparagus.—Canning has begun in California and the Hickmott people, who lost all their records in the San Francisco conflagration, have established their offices on Bouldin Island where they are doing business. Canning is progressing slowly. The California Canneries Co. is just beginning its operations.

HUDSON.

A Rejection Decision.

Strasbaugh-Steckel-Hewitt Co. of Aberdeen, Md., were awarded damages in the case against The Van Camp Packing Co. of Indianapolis, Ind., May 17; case was tried in Court of Common Pleas, Philadelphia, resulting from the sale of a block of Tomatoes during season 1903, wherein the plaintiff sold to the defendant 10,000 cases 3s Standard Tomatoes. The greater portion of this shipment was rejected by the defendant, taken by the plantiff, stored and finally sold to disinterested parties.

The verdict was reckoned on basis of 12c per dozen, being the best offer that the plantiff could draw with the lot of Tomatoes rejected within six months after rejection. The plea for rejection was that the goods on delivery were not like samples shown. Judge Schultzberger, in his charge to the jury, said that in delivering manufactured articles, like rifles or those commodities manufactured with molds, an exact duplicate of the sample should be delivered, but in dealing with the products of Nature you have to make allowances for climatic conditions and variations of seasons and an exact duplicate of sample should not be expected, as Nature never makes two things identically the same.

The Sinclair-Scott Co., Baltimore, make the Cyclone Pulp Machine.

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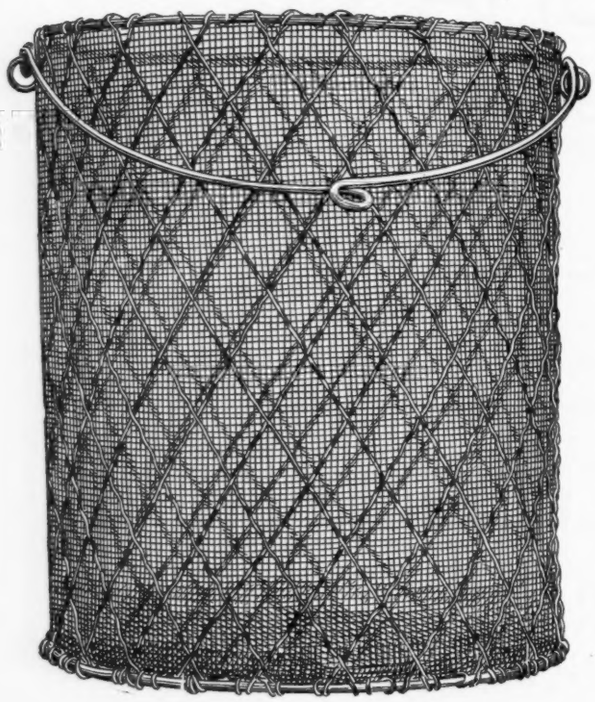

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We also manufacture Perforated Galvanized Iron Pea Blanching Buckets, any size.

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THE MAN TOO BUSY TO READ THIS AD. PAYS A BIG AMOUNT OF MONEY FOR A LITTLE BIT OF TIME.

Before placing your orders for Canning Machinery and Supplies, write us for prices.

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STEVENS' FOOT TOMATO FILLER AND KING POWER TOMATO FILLERS,
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A. K. ROBINS & CO.

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Write for Catalogue. *Baltimore, Md.*

VIRGINIA - CAN - COMPANY

Buchanan - - - - - - - - Virginia

Recent advances in the price of tin plate, and the solder metals, pig tin and pig lead, have increased the cost of manufacturing tin cans.

That there has not been an advance in the price of cans is one of the remarkable features of the business this year.

The advance will likely come early in the packing season, almost certainly if the crops being planted prove promising.

Packers who have not yet made their contract should order now. Further delay is dangerous.

Write us for prices on cans for delivery in May and June.

We furnish with our cans, Solder Applied Caps, made by us. These caps are superior to any other on the market. Send for prices and samples.

VIRGINIA - CAN - COMPANY

Buchanan - - - - - - - - - - Virginia

Jobbers' Views

Conditions as Observed by Leading Grocer Journals of Various Sections and Their Comments.

New York.

The tomato situation is still controlled by an unfavorable influence—the narrow volume of the demand. Consequently there is a decided absence of buoyancy in prices, although the range of quotations has undergone little shrinkage. Market is suffering from the want of push in the wholesaler, the want of push in the retailer and the want of push in those betwixt and between dealers known as the "tea store" grocers, neither fish, flesh nor good red herring. Quotations are nominally $1.15 to $1.20 for No. 3 Maryland standards and $1.20 to $1.25 for New Jersey standards. These prices show how near the syndicate has come to the realization of its hopes, $1.25 having been set as the mark for Maryland brands. No. 2s are lower, some lots offering at 77½c. Future tomatoes are quiet, the outlook being too uncertain for much business. Corn is doing well enough, as it has been doing for some days, and there seems to be a firmer feeling in the market. Retailers are selling a great deal of corn, the low price suiting their convenience, especially the cash grocers, who are always on the lookout for bargains. Southern corn packed in Maine style is the favorite article with most buyers and it is hard to find below 50c f. o. b. now. A Pennsylvania-packed lot was offered at 47½c f. o. b. Better grades are firmer. Peas are in some demand, but the absence of offerings prevents further business. Canned pineapple of new pack will soon be ready in Baltimore, where the prices quoted are: 70c for seconds, sliced, eyeless and coreless, $1.00 for standards, $1.25 for extra standards, $1.50 for extra Bahama and $1.75 for extra fancy in 2-lb. cans, all f. o. b. Baltimore. For 2-lb. grated the f. o. b. quotations are $1.10 for standard, $1.40 for extra standard, $1.50 for extra Bahama and $1.75 for extra fancy. The opening price of gallon apples is $2.00 to $2.10 f. o. b. New York State. California fruits are freely asked for, but the business is restricted by the small stocks. Salmon is rather quiet, but the tone is firm. The London market has advanced 9d to 1s as a consequence of the San Francisco fire and loss of stock.—*Merchants' Review.*

Philadelphia.

The tomato syndicate has advanced its price to $1.17½ during the past week. It is possible still to pick up a few outside goods at $1.15, however, and even a shade below that, but the outside offerings are getting too few to amount to much. During the past week the Van Camp Packing Co., a member of the syndicate, has sent a letter to all wholesale grocers accusing them of having put the tomato market in a very critical position by their small purchases during the last few weeks. The company states that none of the members of the syndicate wish to exact exorbitant profits, but intimates that the jobbers may cruelly compel them to do that when they all jump in the market together. The Van Camp concern strongly advises buying at the present market. The spot demand for tomatoes is poor, though futures are selling well. The trade seems to think they are a good gamble at the price, but as to this there is much doubt. Corn has developed nothing new. There is a fair demand and the market is slightly stiffer on lower grades. Future corn is in fair demand, except New York brands, which are quoted too high to suit the trade. Spot peas are selling freely at unchanged prices. Some new pack Baltimore peas have been offered during the week at 70c, but the quality was poor and the trade were not interested. Nothing new has occured in peaches. There are some future offerings at $1.05 for peeled pies, which is somewhat lower than the present spot price. The outlook is for a very large peach crop and moderate prices. Apples are firm and scarce on a basis of $3.50 for New York gallons. There are some offerings of future New York gallons at $2.10, but all holders are not willing to sell at that. The California line is unchanged and the demand is slow. The Baltimore line is also unchanged, with string beans scarce and high.—*Grocery World.*

Montreal, Can.

In the market there is nothing particularly new to report. The demand is very good, taken generally, but no individual lines can be said to have the lead in the market. At the advance noted last week tomatoes are moving freely. Canned fruits are having a fair sale all round, and vegetables are also meeting with very good sale.

Toronto, Can.

The firm tone continues, but no further advances are recorded this week. There has been no recession from the advance made by tomatoes, but speculative interest in the vegetable is said to have subsided for the moment. It may be just to take breath, but there are a few less enthusiastic dealers who incline to the opinion that there are more tomatoes in the country than some people think. One prominent broker said he knew of 15,000 cases held among three or four individuals beyond their requirements.

Peas are firmer but prices remain as before. There is said to be a lot of sour corn on the market and not the product of any packer in particular.

WIRE BAR SEGMENT

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Having secured greatly enlarged quarters we are now equipping them with the latest improved machinery, so that we will be able to take care of this year's orders for Solder in an even better manner than before and

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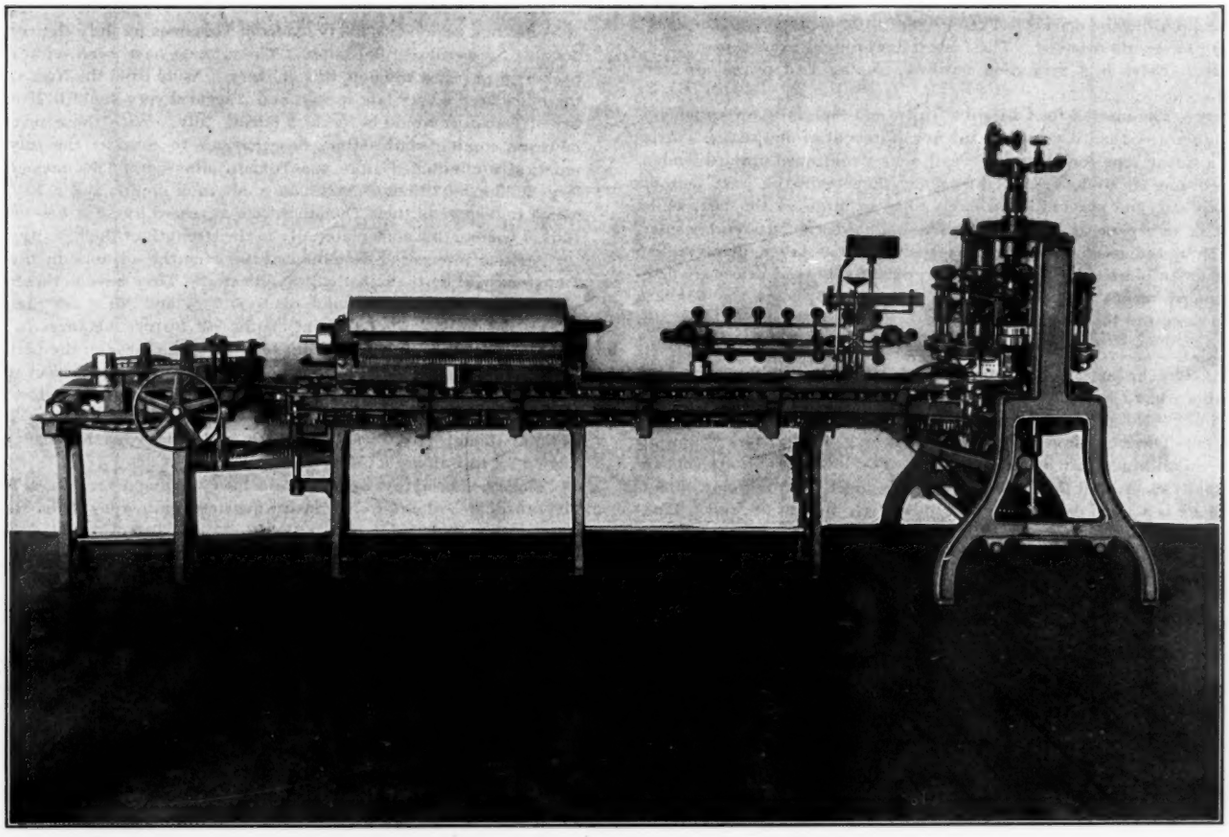
Universal Continuous Capper.



Will cap any size can from a No. 3 tall to a No. 1 flat.

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AYARS MACHINE COMPANY,

SALEM, NEW JERSEY.

BROWN, BOGGS CO., LTD., HAMILTON, ONT., Sole Agents for Canada.

One dealer explained it by saying that in the rush entailed by last year's very large pack there was some carelessness, due perhaps to haste.

Strawberries are getting very scarce and the quotation now for 2's in heavy syrup is $2.

Beets are entirely sold out.

Northern River salmon are firmer in sympathy with the remainder of the market.—*Canadian Grocer.*

London, England.

Salmon.—There has been a considerable business done in Alaska at the advance mentioned in last Saturday's GROCERS' GAZETTE, and the market maintains a very firm tone, but during the last day or two there has been a pause and dealers are apparently awaiting the receipt of definite information as to the quantity burnt and requisitioned at San Francisco. British Columbia is unchanged. The Oanfa has brought 40,476 cases.

Lobsters.—Some very small parcels of new season's fish have arrived, and these have gone off at high prices. The Ivernia has arrived at Liverpool with 643 cases.

Sardines.—The demand continues of a fairly steady character, and a firm tone pervades the market. There is very little fishing on all the coasts according to reports received. The Lisbon has brought 2,098 cases.

Meats.—There is a very good business passing, and prices are very firm.

Fruits.—The market for California fruits, and especially for apricots, is much higher now than it was when the first shipment of new season's arrived, and a strong tone continues to prevail, with a continued upward tendency. According to advices received from the other side the next season's crop of apricots and peaches is not likely to be so large as the last, whilst the packing of asparagus, which is in progress, has been considerably interfered with by the great destruction of cans which has taken place at San Francisco. In pines there is more enquiry on the spot, and prices are firmer. Amongst recent arrivals are the Nubia with 3,907 cases, the Benlarig with 700 cases and the Achilles with 4,096 cases pines.

Liverpool, England.

Salmon.—The market has been rather quiet, and prices are very firm. If anything Alaska is slightly better. ½ lb. best salmon is enquired for.

Sardines.—Not much change.

Fruits.—These continue very active and strong, with a marked upward tendency in all kinds, particularly apricots. The lower priced apricots are being rapidly cleared off the market, and goods under 5s are scarcely obtainable. There is a good demand for all kinds of 1¼ lb. tins of fruit. Pineapples are better. On spot a good business is being done and quotations are firmer, whilst forward a fair number of transactions have lately taken place, but preservers refusing to contract for further quantities, prices show in some cases 1½d. to 3d. per dozen above those recently made.—*Grocers' Gazette.*

CORRESPONDENCE.

BALTIMORE, MD., May 14, 1906.

Tomatoes.—There has been some interesting developments in the Tomato market this week. We have had an unusually cold snap, during which the thermometer went down lower for May than at any time during the past twenty-five years, except on one occasion. The reports we are getting from growers from various sections of the State indicate that most of the early plants, which have been set out with a view to packing during July, have been destroyed. The immediate effect as far as the canned article is concerned has been to cause practically all of the Baltimore packers to withdraw from the market on Tomatoes for July shipment. A few weeks ago offerings were being freely made on Tomatoes for July delivery at 90c, possibly 85c per dozen Baltimore. These prices have been withdrawn, and packers now refuse to quote this delivery. Aside from the frost this week, there has been a very late spring; and it seemed very doubtful if any quantity of Tomatoes would be packed during July. With these severe frosts, however, coming at this time, it seems safe to consider the July pack as practically eliminated from the Tomato situation. This means that the large holders of Tomatoes will have a month or month and a half more in which to dispose of their Tomatoes than appeared likely a few weeks ago; and, of course, this adds materially to the strength of their position

Another interesting development has been the advance in the price of Tomatoes held by the so-called "Syndicate." They have notified the trade advancing price on No. 3 Standards to $1.17½ and No. 3 Off Standards to $1.12½ per dozen. There are intimations of further advances in the near future. Taken in connection with reports of weakness on the part of these large holders, the above advance, together with the prospect of further advances in the near future, are interesting, and indicate that the situation is still pretty well in hand, and will likely continue very strong. It really looks as though any Tomatoes which will be needed between now and August 1st to 15th are a pretty good purchase.

There has been this week quite a heavy demand for No. 2 Tomatoes. The orders are coming from unusual quarters, quite a few from the Pacific

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MANUFACTURERS OF

The Morral Green Corn Cutter

The Morral Corn Cooker-Filler

The Morral Can Wiping Machine

The Morral Capping Machine

The Morral Tomato Scalder

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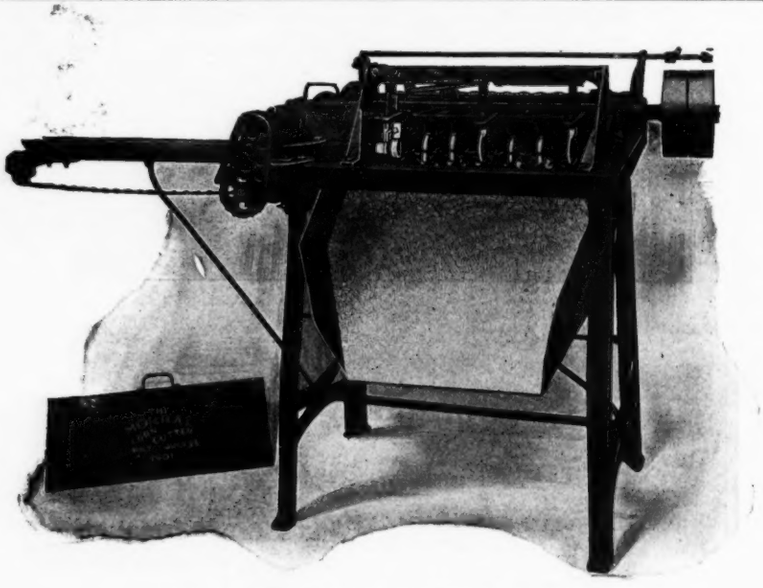
And other Canning Machinery.



THE MORRAL CORN CUTTING MACHINE

Simplest constructed. Strongest built and most positive feed cutter on the market. Write for testimonials.

Write for Catalogue and further information. If you have any machinery that you would like to replace with new and up to date machinery, write us and let us know. No doubt we can make you a proposition that will interest you. It will pay you to get our terms and prices before you buy.

MORRAL BROTHERS, - - - Morral, Ohio.

A WORD OR TWO ABOUT CAPS

TO THE CANNING TRADE

After you have selected your make of cans, and we assume that you have done this with due regard to the materials used, the workmanship employed, and the reliability and the responsibility of the can maker, there naturally arises the question of closing the can, whether you will buy the solder hemmed caps, or use the plain cap and buy solder.

The solder hemmed cap is growing very rapidly in favor. Its use is becoming more and more general each year, both East and West. There are many reasons for this; its great convenience, being always on hand and ready to use, its uniformity in making a good sure closure, and the greater capacity for capping regardless of the method or the machinery used in capping, and further, taking year in and year out, its CHEAPNESS. Take this year for instance and the economy of using solder hemmed caps is very apparent.

But whether you use the solder hemmed cap or the plain cap (we furnish both) we want you to observe the perfect fit of our caps, the clean cut edge, the freedom from burrs——in fact the CONTINENTAL CAP is fast becoming as well known as the CONTINENTAL CAN, of which it forms a very important part.

Of course you have seen our cans and caps, but if you have not, just drop us a line and we will gladly send you some samples.

Awaiting your commands, we remain,

Very truly yours,

CONTINENTAL CAN CO.

Thomas G. Cranwell, President.

Continental Can Company

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C. A. SUYDAM, Sales Agent.

Factories, CHICAGO, ILL., SYRACUSE, N. Y.

Coast. The market on No. 2 Tomatoes has not been particularly snappy during the past few weeks, but prices are low, and with the present demand there is a strong probability of some advance. We call special attention to No. 2 Second Tomatoes, which are extremely scarce.

Peaches.—We have a limited quantity of No. 3 Standard Pie Peaches at 87½c per dozen, less 1½% f. o. b. Baltimore. These are country packed goods. The Baltimore packers are cleaned ont of No. 3 Standard Pie Peaches. No. 3 Second Yellow Peaches are going out rapidly in jobbing lots.

Oysters.—The market is very much stronger. We call your special attention to our quotations, which you will observe, have advanced 5c to 7½c per dozen since last week. There is a great scarcity of 8 and 10-ounce; in fact, the stocks of Oysters are very badly cut up. There are practically no 6 and 12-ounce here.

Corn.—There is a decidely better feeling here in the market on cheap Corn. Horford County Style, Maine Style Standard, and Shoe Peg Corn.

THOS. G. CRANWELL & CO.

Aberdeen (Md.) Market.

ABERDEEN, MD., May 12, 1906.

Future Tomatoes.—Sometime during the growing season of every year there is more or less talk of probable failure of Tomato crop; there are times when conditions adverse to Tomatoes are more serious than others—killing frost and ice in many sections of Maryland and Delaware Wednesday and Thursday nights of this week have beyond a doubt killed millions of growing plants in Tomato beds. Growers will of course make new beds, plant fresh seed, but this means a postponement of the packing season at least two weeks later, no matter how favorable conditions may be from now on. Should other adverse conditions arise at any time, between now and packing season, it will mean still fewer Tomatoes for the season 1906 and with less than 2,000,000 cases of Tomatoes in sight, with the packer, jobber and retailer bare of stocks, conditions indeed would have to be more than favorable to bring about the pack during 1906 to satisfy these three for their normal holdings and the consumptive demand of the United States for the next twelve months.

Future Tomatoes have held firm from season's opening price, notwithstanding the lack of interest on the part of some of the largest jobbers in the largest consuming centres, notwithstanding to the contrary the position taken by a goodly number of buyers from other sections who have covered their requirements according to their usual custom. Coupled with continued adverse conditions to the growing crop, should the large buyers who have not yet taken hold decide to come into the market, an advance of 5c to 10c per dozen would be more than probable within the next 60 days. Conservatively summing up present conditions, there is the most remote possibility of a decline in Future Tomatoes and there may be an opportunify for the buyers at present which may not be duplicated for another twelve months and which if accepted would mean one of the best propositions to those who are still ready to cast their fortunes with the "gay and festive" Tomato and while it is possible that growers may be naturally unduly alarmed there surely is no assurance to grower, jobber or consumer that a bumper crop can be grown from dead plants.

It is hardly probably that it will be possible to secure round lots of Futures at the prices of 75c and 77½c, which have prevailed, and yet we will use our best efforts to fill orders and make allotments in proportion to instructions from buyer and seller. It is almost impossible to fill orders for Future 2s under 57½c and while a car or two of reliable Brands may yet be obtained at 55c net, this is more the exception than the rule.

Spot Tomatoes.—Can offer subject to previous sale, several cars Standard 3s Tomatoes for immediate shipment at $1.12½ f. o. b. Baltimore. Off Standard 3s $1.10, $1.07 and $1.05. Should orders of any consequence come in, if such offerings are disposed of, it would be necessary for us to name higher prices. 2s Full Standard Tomatoes for immediate shipment at 80c less 1½ per cent f. o. b., Second 2s 77½c, f. o. b.

Corn.—Spot and Future Corn continue to gain friends and buyers are following the advance as rapidly as could be expected considering that it always takes a reasonable time to adjust ideas to higher values. We have several lots of Spot Evergreen, Shoe Peg and Maine Style Corn for immediate shipment which we can offer subject to prior sale at prices which in all probability will prove to be satisfactory purchases before another 30 days.

Exceptionally cold weather and lack of rain is having its effect with early planters and present indications suggest that Corn packing season will not be early this year.

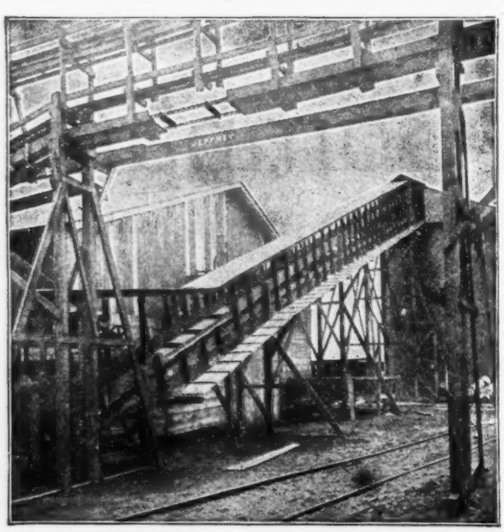
STRASBAUGH, SILVER & CO.

Georgia.

Rome, Ga.—G. H. Miller & Son, of this place are taking steps to organize a canning company to put in a plant with a capacity of from 15,000 to 18,000 cans per day of ten hours, more especially for canning peaches. They write us for information regarding the latest, improved, up-to-date labor saving machines for the purpose. Other supplies will necessarily be required.

FREIGHT & PACKAGE CONVEYORS
ARE AMONG JEFFREY SPECIALTIES

For CANNERS and PACKERS



CONVEYORS for FRUIT, CORN COBS, HUSKS, ENSILAGE, COB CRUSHERS, CRATES, BOXES, BASKETS, Etc.

Catalogues Free.

The JEFFREY MANUFACTURING CO.
COLUMBUS, OHIO, U. S. A.

Edw. Renneburg & Son.
MACHINE and BOILER WORKS.
1917-1919 Aliceanna St. Baltimore, Md.

IMPROVED STEEL PROCESS KETTLE.

Equipped with all the latest improvements. Strongly and accurately made. Has been used for years with perfect satisfaction.

How Can I Make $1.00 Do The Work This Season,

It Took $1.50 To Do Last Season?

USE SOLDER APPLIED CAPS

THEY SAVE

TIME - MONEY - LABOR - SOLDER

WRITE FOR PARTICULARS

... TO ANY ...

INDEPENDENT CAN MAKER

... OR ADDRESS ...

A. SCHULTZ & COMPANY,

MANUFACTURERS OF

SOLDER

Baltimore : : : : : : : : Maryland.

A COMPLETE COURSE IN CANNING

The book that should be in every cannery. Full and complete Practictal Working Formulæ for the packing of every article in the food line. Every formula is a tried and proven success—no experiments. : : : : : : : :

IMPROVE YOUR PACK

BE SURE YOU ARE RIGHT

And this you can do if you have this book to consult. It may save you thousands of dollars in one season. And yet the price is but $5.

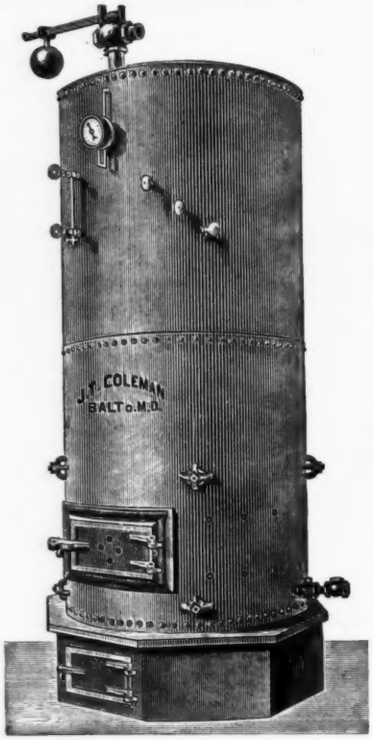
THE TRADE

Baltimore - - - - - Maryland

ESTABLISHED 1856.

COLEMAN BOILER WORKS,

422 E. SARATOGA ST., BALTIMORE, MD.



Boilers,

Tanks,

Smoke

Stacks,

Kettles,

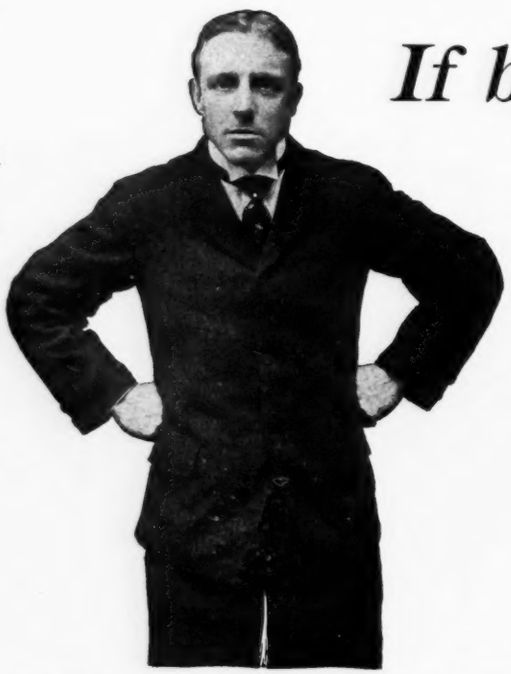
&c.

Now is the time to examine and test your boiler to see that it is in condition to operate your plant.

All kinds of

Repair Work.

New & Second Hand Boilers for immediate Shipment, Write us for prices.



If by using

my Flux you get only 5 per cent. increase in efficiency with your machines, it means a saving of over 100 per cent. in the cost of your flux, and it is the very best kind of economy.

Standard Soldering Flux

has made good every time.

Next Week I'll tell you another reason why you should use my flux.

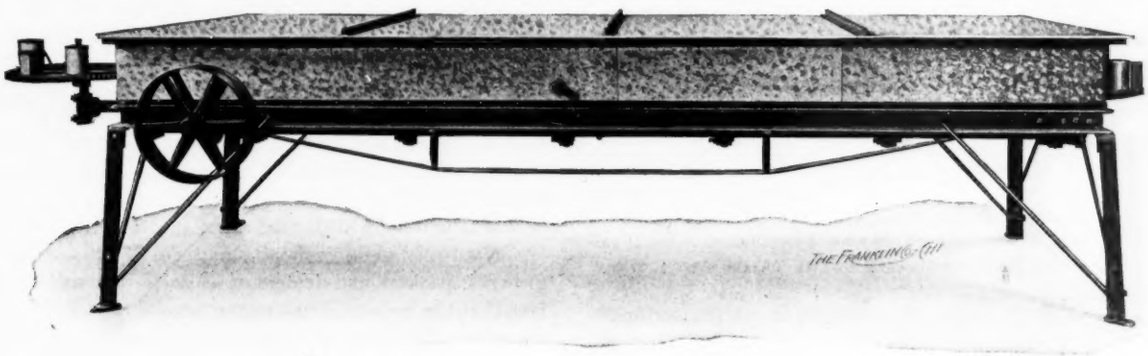
MANUFACTURED BY

MARLOU CHEMICAL CO.,

JERSEY CITY, NEW JERSEY.

S. O. RANDALL,
MARINE BANK BLDG., BALTIMORE, MD.
Southern Agent.

THE HAWKINS UNIVERSAL EXHAUSTER



OPERATION

As shown by illustrations the cans are received in single line direct from Filler and fed into the machine automatically by the well-known Hawkins Disc Feed Mechanism and carried by intercommunicating revolving discs. The steam is supplied by curved pipes which conform to the lines of travel of the cans.

Will handle any shape can of any size up to and including gallons, without change.

SIMPLE, DURABLE, and cannot get out of order.

No chains to break or wear.

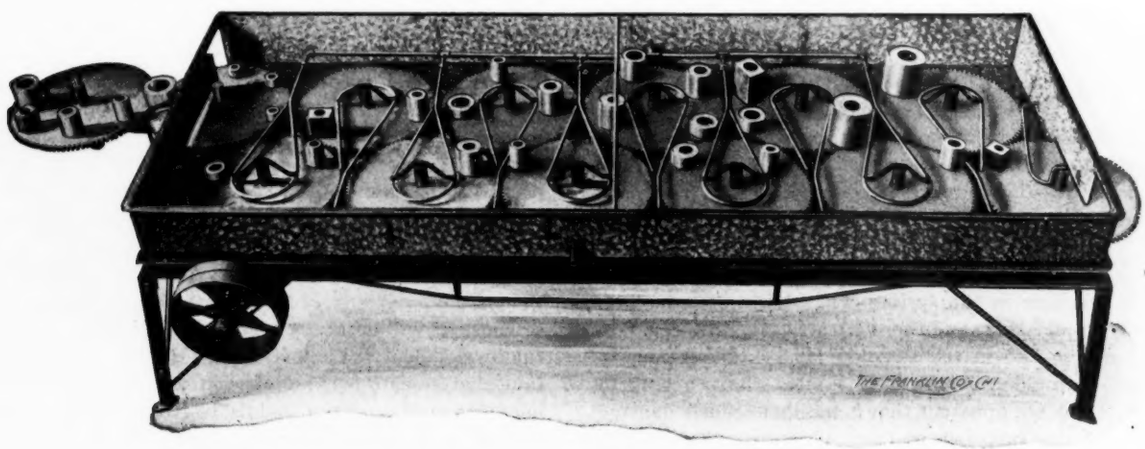
SIZES AND CAPACITY

This machine can be furnished any size and any capacity desired. The standard sizes are as follows, capacities mentioned being based on two minutes exhaust:

No.	*Capacity 3-lb. cans*	*Floor Space.*
8	45 per min.	5 x 11 feet
10	57 " "	5 x 13 "
12	68 " "	5 x 15 "
14	80 " "	5 x 17 "
16	91 " "	5 x 19 "

Superior to all other mechanism used for Exhausting Cans.

Its efficiency has been thoroughly demonstrated in actual packing.



FOR FURTHER INFORMATION AND TESTIMONIALS ADDRESS

SPRAGUE CANNING MACHINERY CO.

42 RIVER STREET, CHICAGO, ILL.

THE TRADE.

PUBLISHED EVERY FRIDAY BY

THE TRADE COMPANY.

INCORPORATED.

E. S. JUDGE, - - - - - - President and Managing Editor.

A. I. JUDGE, - - - - - - Secty.-Treas., Asst. Editor.

Office: 107-109 S. Frederick St., Baltimore, Md.

THE TRADE is the *only* paper published exclusively in the interest of the *Canned Goods Packers* of the United States and Canada. Established in 1878.

TERMS OF SUBSCRIPTION.

Payable in advance on receipt of bill.

One year, - - - - - - - - - - - - $2.00

Six months, - - - - - - - - - - - - $1.00

Foreign, - - - - - - - - - - - - $4.00

ADVERTISING RATES.—According to space and location.

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Notices of *Hands Wanted* or *Situations Wanted* will be inserted free for paid annual subscribers; other parties will be charged $1.00 per inch per insertion, $3.00 per month.

Packers are invited and requested to use the columns of THE TRADE for inquiries and discussions on all matters among themselves pertaining to their business.

Business communications from all sections are desired, but anonymous letters will be ignored. E. S. JUDGE, Managing Editor.

Entered at the Postoffice, Baltimore, Md., as second-class mail matter.

BALTIMORE, FRIDAY, MAY 18, 1906.

THE RECENT FROST.

The uncertainity of things in this world has been fully illustrated within the past week. We were all flattering ourselves that the winter and spring had both passed without injury to the fruit crop and we were looking happily forward with very full prospects of the good things of the soil. But since last Saturday an entire change has come over the outlook. A killing frost, right in the midst of what was really warm weather has blasted the fruit and vegetable prospects to an extent seldom accomplished, and spoiled the packers' prospects for a long time.

There is no question but that the damage to the fruit crop has been great in a very wide area; but for once it is evident and the more important that the greater damage has been done to the vegetable crop. And this damage has come at a time that it seldom occurs, late in the spring, when the season has advanced nearly to mid-May; and therefore striking crops that are seldom reachable so late in the season. Had the frost come a month earlier, it would probably have injured the pea crop to some extent. It is not apparent that it has done much damage to green peas on this occasion, as those vines are pretty hardy by nature, and the peas themselves in the pods are well protected by their coverings. Moreover peas recover rapidly after a frost which seems seldom to hurt them greatly; especially in their very early development.

But the frost of last week has probably seriously injured peaches, although the buds were comparatively well formed, especially in southern sections, and the damage may not be of the most ultra kind; but peaches on the Peninsuly have unquestionably suffered; yet the prospects are that it will assist in lessening the quantity of the crop by striking out the smaller and weaker qualities, and so prove not an unmixed evil.

But from all sections come strong reports of the extraordinary damage done to tomato plants. Had the frost been calculated by adverse powers for the special destruction of this crop at this time, it could not have been more carefully considered and applied for that purpose. The crop of tomato plants was just in its earliest spring condition for the planters, and as all the world knows there is no green foilage of any kind that is quite so tender and subject to the evil influences of frost as the tomato plant. The frost created havoc among these. What were strong good stands of tomatoes in the beds, in the evening, were a black, frozen soggy mass next morning. Moreover the frost reached a very wide area; in the more northern section, that is the upper part of Maryland it destroyed the plants in the hot beds, further south, in the lower part of Virginia and North Carolina, it almost entirely destroyed those that were planted out. The natural result of all this is a scarcity of new tomatoes from the truckers regions; gloom among tomato growers in the near by regions, and a necessity for quick and hard work among all hands to save the tomato situation.

Naturally such a calamity has caused intense interest among growers, packers and dealers of all sorts. It will emphasise the fact that the tomato is one of the necessaries of the house hold; therefore, it has caused almost consternation among parties who have been figuring upon the ability to get through the season without placing orders for futures either for tomatoes in the fleld or in the can. One thing above all others it has done. It has bolstered the situation of the Tomato Syndicate. There may have been a doubt in the minds of many informed persons as to the ability of the Syndicate to control the 1906 situation and pack of tomatoes; but great or little if such an idea was in doubt anywhere that doubt has been dispelled by the frost to some extent. And it is now a question as to how safely can they run to cover.

In the first place the loss of the trucking crops at this date immediately enhances the demand for the canned article, and the frost was unquestionably the greatest piece of luck that could have occured to the holders of the couple of million cases of tomatoes yet on hand. They are now sure of a market for all they control, and Mr. Van Camp's letter concerning the Syndicate's circular, reads almost like a prophecy from what has happened within the week.

The absence of new Tomatoes, the assured demand for the canned stock on hand, and sufficient nerve on the part of the Syndicate might unquestionably make it easy for them to control the 1906 pack, and proper management of that opportunity upon their part may result in almost laying the foundation of the permanency of their management. We are aware that very many people have been disputing the possibility of this fact; but this past week has proven that the "stars in their courses" are fighting for the Syndicate, and whatever is to be is always thus bolstered by the acts of nature.

We do not believe, however, that Mr. Van Camp's suggestion of the possibility of $1.60 for tomatoes is going to evolve this season. It will naturally tempt certain parties to a more fruitful development of the love apple. But it is now beyond question that tomato packing of 1906 will be late, probably it will not commence until the middle of August, and as many parties have been figuring to pack tomatoes during July, and quite a large amount of futures to be delivered that month have been sold, we honestly and heartily extend our regrets to those who have been unfortunate enough to have accepted orders for such goods. We are thoroughly aware the tomato is a treterous plant; we have always heartily endorsed Mr. J. K. Armsby's verdict that the tomato cannot be depended upon, that it is able to hump itself, and get there with wonderful elasticity, but we do not think that even Michigan, although in a Chicago neighborhood, will produce tomato plants that will stand frost. The entire crop will virtually have to be again sown in seed, and replated as

in the beginning of the season. It will therefore, require from three weeks to a month to recover the damage done last week, and the market is dealing with the staple and a peculiar one, not one for which any other article can well be substituted.

It does not seem as if the frost had been severe enough to injure the strawberry crop; that plant seems to be a rather hardy fruit, the plants being accustomed to live even through winter, and in quite northerly sections; and whilst the crop is fairly large at present, it seems to be coming to market without having suffered greatly from the low temperatures. Cherries, however, will suffer; peaches as we have said will suffer somewhat; string beans have suffered severely, and other minor crops suffered somewhat. We do not believe small fruits in general have been injured much, the majority of them being scarcely forward enough in their bloom; but taken as a whole the sudden frost of 1906 will have to be reckoned as a distinct injury to the canning business.

CONDITION OF CALIFORNIA STOCKS.

Tomatoes and Pie Fruits Wiped Out—Table Fruits Greatly Reduced—Peas Entirely Destroyed.

Since the earthquake and fire in San Francisco, all packers, jobbers and dealers have been anxious to know the exact amount of loss in canned goods stored there, and the present condition of stocks on hand.

This condition has just been made known, and is given in a special letter to The Trade, from Mr. Bentley of the California Fruit Canners Association, and is thus the first authentic announcement.

A condition of stocks left in California is revealed in this that will undoubtedly have a marked effect upon the market. Note for instance that the stock of peas has been entirely destroyed, forcing that section to call on the Eastern supply. Both packers' and jobbers' stocks of tomatoes have been wiped out, and canners there do not get to work on them until September. There are many points of importance.

"Six fruit and vegetable canneries were destroyed by fire, together with all stocks of goods on hand. The large can-making establishments were also destroyed. This will cause a reduction in the pack of Asparagus and early vegetables, although the many canneries throughout the State will be able to make up the usual pack of fruits and vegetables.

The Canners Association has the Cutting plant at Seventh and Berry Streets, uninjured, and is increasing its facilities. This factory will be operated to its full capacity as soon as the necessary permits can be secured from the authorities. Most of the help formely employed at their Fontana cannery and Sansome Street branch, both of which are burned, are now regularly employed in their factortes in Oakland, San Leandro and Milpitas. The general offices of the Association have been locsted temporarily at the Oakland cannery.

Packers' stocks of Tomatoes, as well as stocks warehoused for account of jobbers, were entirely destroyed, leaving a distinct shortage, with no new pack goods available until September. Stocks of Peas were entirely destroyed, altho the new pack will be in shortly. String Beans, Baked Beans, Spinach, Cabbage, Potatoes, Corn and sundry vegetables are in fairly good supply.

Large quantities of Table Fruits have been destroyed, but stocks are being brought from interior canneries, probably sufficient for trade requirements.

Pie Fruits have practically all been destroyed; no Gallons are available, excepting small quantities of Peaches, Squash and Pumpkin."

Michigan Peaches May Have Been Damaged.

A special report from the Michigan Agricultural College, under date of May 10th, says:

"Peach, cherry and plum crop in the fruit belt of western Michigan has been nearly wiped out," said Professor F. W. Fletcher of the Agricultural College, to-day. The frosts of the last two or three nights have seriously affected all fruits in blossom. I have had reports from points between Benton Harbor to locations sixty miles north of Grand Rapids. There will be a shortage in these crops as a result of frosts. Of course, the peach crop is of the most importance. The plum and cherry crops are of small value in comparison. Pears and apples have not been injured because they are not in blossom.

THE VALUE OF A BURT LABELING MACHINE

cannot be over-estimated—to fully appreciate its value the machine must be used. It does so much faster, neater and cheaper work than the 'old way' that scores of canners regret they did not use it long ago. The Burt Labeler saves many dollars and lots of bother and its cost is comparatively small. Why not decide now to use it? : : : : : : :

BURT MACHINE COMPANY, Baltimore.

Canning Items.

New Firms, Changes, Incorporations, Fires, Improvements, Items of Interest.

Canada.

Hamilton, Ont. Can.—William J. Moffat, the manager of the Simcoe Canning Company, died May 4th, at the City Hospital in this city, after a brief illness from pneumonia. He was 45 years old. He was born in Elinboro, Scotland, having been a resident of Hamilton for over ten years.

Georgia.

Brunswick, Ga.—A report from here, says: The factory of the Aiken Canning Company, which closed for the season a few days ago, experienced one of the most successful years in the history of the oyster canning industry. A report rendered by the secretary of the company shows that during the season the company shipped 30 cars of oysters. In the shipment there was 30,000 cases, totaling 750,000 quart cans. The total value of the output was $75,000.

Colorado.

Greeley, Colo.—Articles of incorporation of the Platteville Canning factory have been filed here. The capital is $12,000 in 120 shares of $100 each. The directors are James Stanton, Sidney Hunt, Frank Karish, Geo. Hodgson and John Kutch.

Ohio.

Circleville, Ohio.—The Scioto Canning Company began the manufacture of cans, at the factory connected with their cannery at Nashville on April 24th, and will make sufficient cans for the season's pack of corn.

Circleville, Ohio.—The Champaign County *Democrat and Watchman* reports that the prospects now appear bright for the McCoy canning factory at Urbana, of which R. G. McCoy of Circleville, is the principal owner. The required amount of land is being planted, about 1,500 acres in sweet corn and 200 acres in tomatoes, and the crop from this will keep the factory busy during the season.

Pennsylvania.

West Chester, Pa.—The directors of the Elverson Canning Company have leased the factory for this season to a party of Reading men, who will operate it on a larger scale, if the desired acreage can be secured. Contracts for tomatoes are being signed at $9 per ton. This is advance of one dollar over the price paid last season.

Tomato Growing Better Than Gold Mine.

"They so do things large in the West" but as an inducement to grow tomatoes the following article which appeared in a Washington State paper, should accomplish the object, provided the growers "don't figure":

" North Yakima.—The Weber-Russel Canning Company, a new concern that is building a $50,000 plant in this city, is calling on the farmers of Yakima to furnish 2,500 tons of tomatoes this summer. The firm offers to pay $8 per ton. As an acre will grow twenty tons the proceeds from an acre of tomatoes would amount to $1,600. This is opening another field for the Yakima farmer and tomato growing will become one of the leading products of the valley. The same company is also offering to take large quantities of peaches this season to be used for canning purposes."

It would be surprising if tomato growing did not take the place of all other products. Sixteen hundred dollars an acre! This beats Indiana and even Kansas.

A USEFUL LITTLE BOOK.

L. Sonneborn Sons, known also as the German-American Chemical Works, have recently issued a little book that most packers will find helpful and useful. It gives in brief form the uses to which their various products are or may be put in the canning factory, and so by inference gives many good suggestions. They will be glad to furnish it to anyone inquiring.

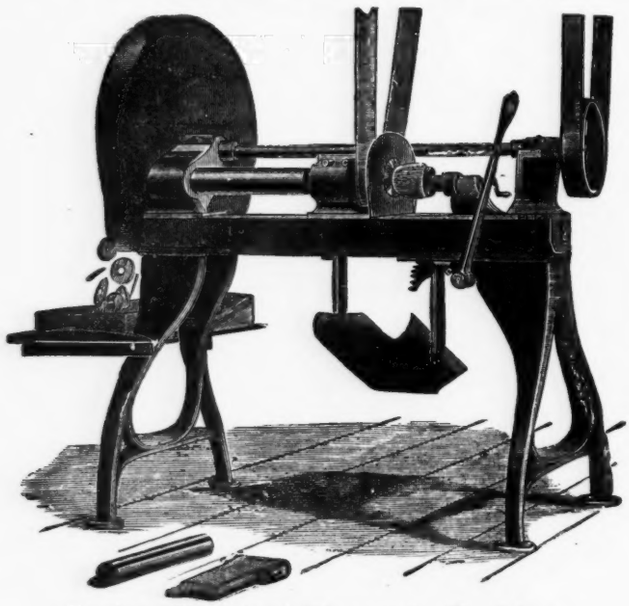
Their line of products are put out under the Amalie Brand, and include Soldering Flux, Vegetable Colors, Preserving Salts and Fluids, and the general line of one of the most up-to-date and largest chemical houses in the country.

Moreover to their patrons they make a most liberal offer in placing their finely equipped laboratory at their disposal, to solve any difficulties encountered. The men in charge of this are the men who have made the business famous in Europe and America. Look into this.

George W. Zastrow,

MECHANICAL ENGINEER,

1404 to 1410 Thames St., Baltimore, Md.



Zastrow's Patent Pineapple Machine.

This machine has recently been put upon the market, and has proven a perfect success. It not only does more work than any other machine of its kind in use, but turns out a better and more marketable article. It is the only machine of its kind that produces a finished slice that will go into a can-hole without breaking. It cores the apple and withdraws the core, splits the apple half through the diameter, sizes it to required diameter to suit the can, and slices it to suitable thickness before leaving the machine. The capacity of the machine with one man and a boy to operate it is from 5,000 to 7,000, and with the use of an additional man will do from 7,000 to 12,000 per day.

We also manufacture a Pineapple Corer, which cores accurely, to work in conjunction with above machine. These machines will also segment the apple into two, three and six sections, and slice these sections if desired.

Every time you see this advertisement we want you to think of FLUX.

And every time you think of FLUX, we want you to remember that

EUREKA SOLDERING FLUX

Is the Best and Most reliable.

The Safest and Most Economical.

The Purest and Cheapest.

Our booklet tells how and why. Send for it today. Better still, send an order for a hundred pound keg.

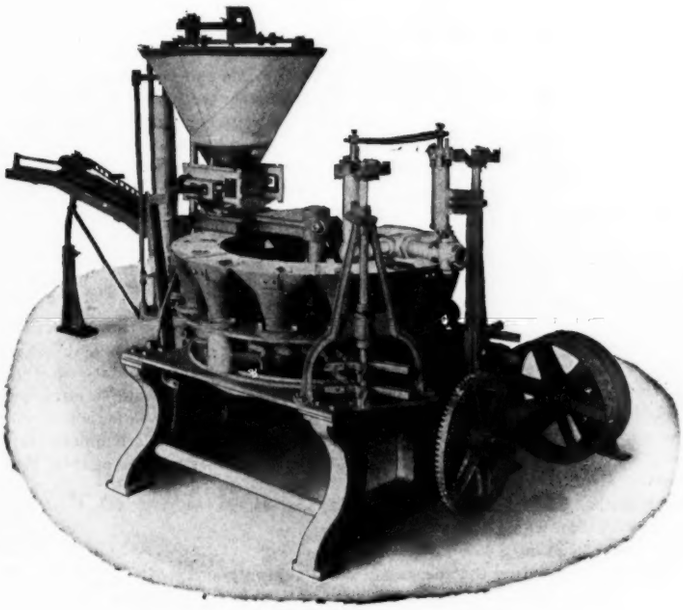
THE GRASSELLI CHEMICAL CO.

CLEVELAND, OHIO.

AYARS ROTARY PEA FILLER

Will fill all grades and sizes of peas without mashing or clogging.

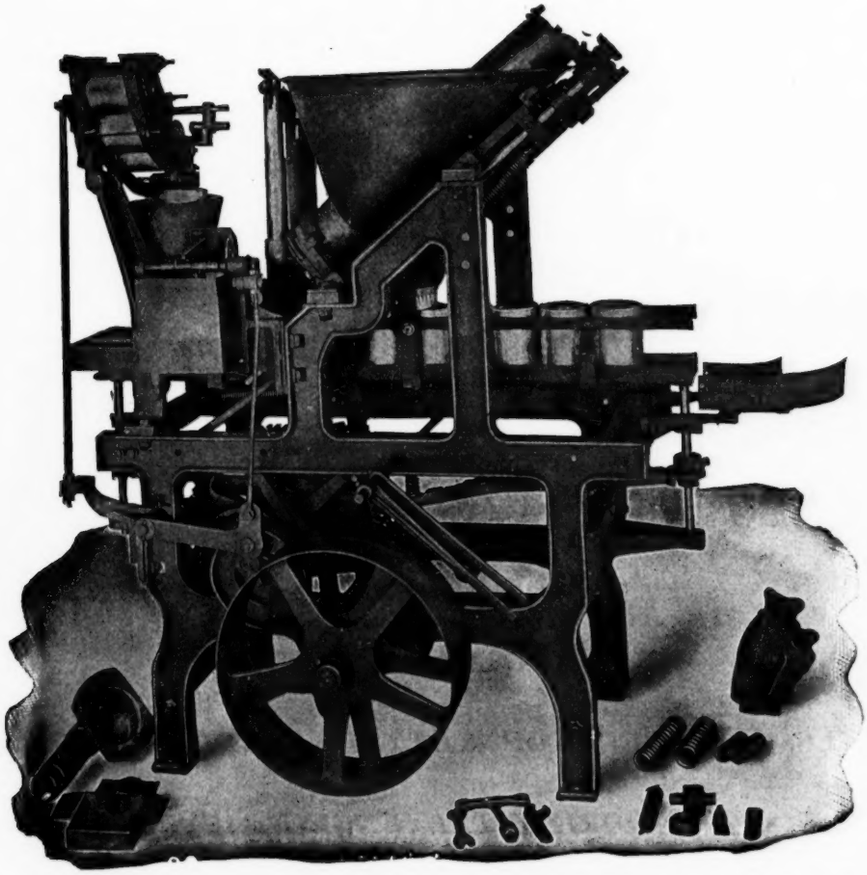
Amount of peas put in each can may be varied as desired while the machine is in motion.



Will brine accurately, with no waste, and only when cans are in position. All cans filled exactly alike.

May be used as a briner for beans or other goods.

Capacity 2,000 to 5,000 per hour.



King Tomato Filler

With Attachments

Uniform Fill

No Waste

Whole Tomatoes

SEND FOR CATALOGUE

AYARS MACHINE COMPANY

SALEM : : : : : : : : NEW JERSEY

BROWN, BOGGS CO., LTD., HAMILTON, ONT., Sole Agents for Canada.

The Fred H. Knapp Co. Sues the Atlantic Machine Co.

We are in receipt of the following notification from Mr. Knapp:

SUIT FOR INFRINGEMENT
OFFICE OF
UNITED STATES MARSHAL.

Baltimore, Md,, May 4th, 1906.

Dear Sir:—

The writes and subpoenas in the case of Frederick H. Knapp, vs The Atlantic Machine Works, Service made May 3rd, 1906. Have been duly served on E. O. Grimes, Jr., its President.

Very respectfully,
JOHN F. LANGHAMMER,
United States Marshal.

The above receipt from John F. Langhammer, United States Marshal at Baltimore, speaks for itself. The facts in the case are as follows: The Knapp Labeling Machine has been on the market since 1893, during this year the Machine was of the Gravity type. The first power Machine was sold to the Borden's Condensed Milk Co., January 2nd, 1894, and as early as possible thereafter all their factories were equipped with Knapp Machines of this type. The largest fruit and fish packers from Maine to California also purchased Knapp Machines in 1894, and during that year the writer went abroad introducing the Machine in England and on the Continent. They were also introduced throughout Canada. They have enjoyed an uninterrupted sale ever since, and are considered standard throughout the world.

The Boxing Machine followed the Labeler about a year later, and has also proven very successful and a splendid seller. This Machine enjoys the unique distinction of being the only one of its kind on which letters patent have been granted. The Burt Machine Co., started making a Boxing Machine, but after going over the matter carefully and considering the merits of the case, very courteously advised us of their abandoment of that particular effort. There was no threatened law suit in this instance, but the matter was adjusted as it should be.

The Atlantic Machine Works have been infringing the Knapp Labeler, and are now making a Machine which is a faithful copy of some of the vital points in the "Knapp." This Company has been notified orally and in writing to kindly cease manufacturing this Machine as now made. Copies of our patents have been sent them, and the President of that Company has frequently stated that he would be willing to enter into a royalty agreement rather than have the matter come up in court for adjustment. The writer felt that this would be a fair way to settle the matter and agreed to accept a reasonable royalty on all Machines which have been put out, and to be made, with the understanding that this matter should positively be adjusted before the Convention which was recently held at Atlantic City. After going over the matter carefully and having assurance that it would be attended to, nothing whatever was ever done about it by The Atlantic Machine Works. The Company, however, at different times has tried to sell out to the Fred. H. Knapp Co., stating that it would be cheaper for us to buy them than to sue and go to great expense in litigation. We assured them that we would never threaten them with a suit but would proceed against them if the matter was not promptly adjusted, which we have done. The position taken by the Atlantic Machine Works in copying our Machine so closely and at various times attempting to sell out and force the Knapp Co., to buy something which it did not need,—in point of fact, to practically buy its OWN PATENTS has got to be quite common in all lines and sometimes it works. We take exceptions to this way of doing business, and while we have always preferred to avoid litigation we now prospose that this matter be sifted, not only for our benefit but for the benefit of all who may come after us.

It is well known that the Knapp Co., have spent thousands of dollars perfecting their Machines, and at present have brought them to a very high state of efficiency. We are constantly bringing out new types and we propose to protect our interest in every point. We are not making any threats but rely entirely upon facts and will merely proceed to enforce our rights. We regret that we are obliged to proceed against this Company, but we shall not only proceed against them but against any one infringing our rights.

FRED. H. KNAPP.

Alabama.

Montgomery, Ala.—The Fort Deposit Canning Company has been organized in Lowndes County to do a general canning business. It has an authorized capital stock of $10,000 with $5,000 of that amount paid in.

The company has power not only to conduct a canning factory but to operate a general merchandise store and to buy and sell real estate.

The incorporators are: J. D. Lamar, A. F. Brooks, W. B, Crum, I. N. Jordan, Mrs. C. M. Lamar, J. B. Farrior, E. A. Williams, R. J. Carr, C. E. Brooks, V. T. Hawkins, Sr., F. M. Coker, R. R. Hairston, I. A. Blake, T. L. Quillian, O. G. Bruner, W. W. Brooks, W. S. Smith, B. M. Herlong, L. A. Collins, Hankins & Gilchrist, C. M. Davis, J. E. Bishop and H. T. Herlong.

FOR QUICK SALE.

LARGE ROTARY INTERCHANGEABLE PEA SEPARATORS,

PEA HULLER,

TOMATO FILLERS,

PULP AND PUMPKIN MACHINES,

TOMATO CONVEYOR,

OPEN KETTLES, ALL SIZES,

TOMATO SCALDERS,

CLOSED TOP KETTLES, LARGEST SIZE,

HORIZONTAL ENGINE, 15 H. P.

WRITE FOR PRICES AND PARTICULARS

H. COTTINGHAM - - Baltimore, Md.

MEET THE ISSUE

DON'T EVADE IT

If you wish to pack Red Fruits and Beets to Conform to the Pure Food Laws use the

SANITARY ENAMEL

Inside Coated Can

SANITARY CANS

For Hand Filled Goods.

"The Can without the Cap Hole"

Sanitary Can Company,

Factory, FAIRPORT, NEW YORK.

N. Y. Office, 103 HUDSON ST.

Our Cans are Manufactured under Max Ams Patents. *Write for Booklet and Sample Can.*

THIS SPACE RESERVED FOR

W. B. PHINNEY,

Manufacturer of

The Phinney String Bean Snapper,

WESTFIELD, N. Y.

E. F. KIRWAN & CO. CANS. SOLDER.

33 S. GAY ST. BALTIMORE, MD.

IF YOU WANT GOOD SERVICE JOIN THE
. . RANKS OF OUR CUSTOMERS . .

DEAR MR. CANNER:

DO YOU KNOW THAT

ONE YEAR AGO CANS WERE $17.00 Per 1,000
with Solder at 13c Per Pound
Tin Plate $3.45 Per Box
Pig Tin 30c Per Pound

TODAY CANS ARE $16.50 Per 1,000
Solder 23c Per Pound
Tin Plate $3.55 Per Box
Pig Tin 50c Per Pound

If you haven't covered your entire season's supply of Cans and Solder, wire us quick "or you will be sorry."

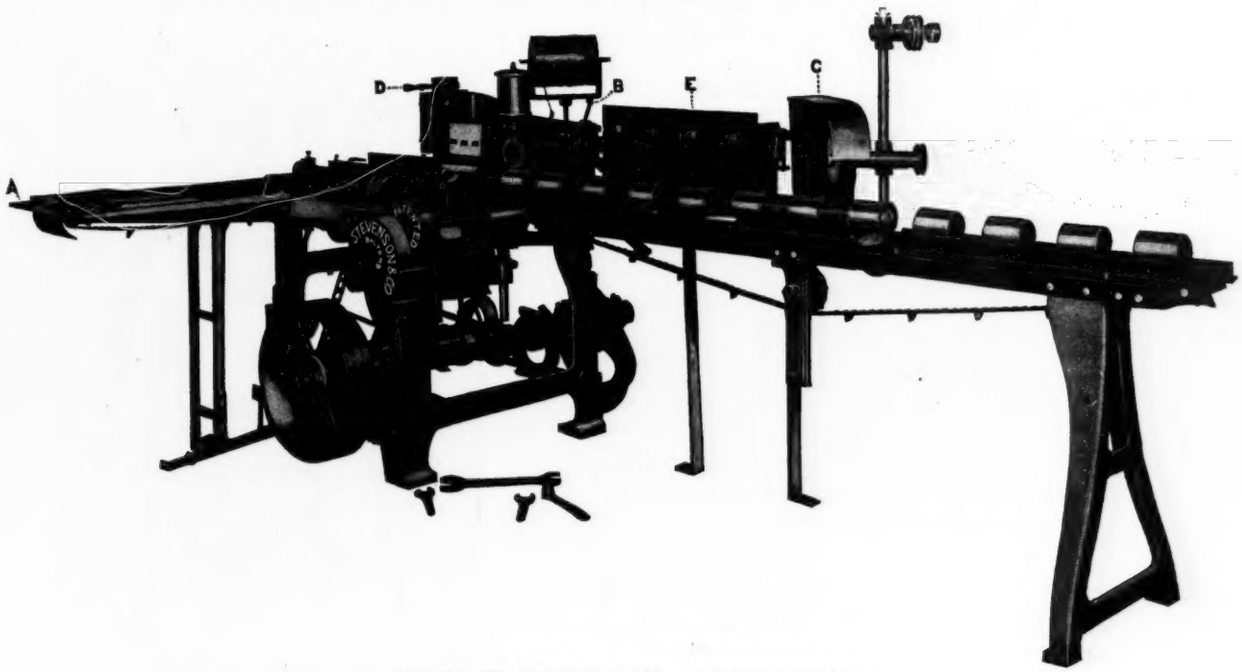
Yours truly,

E. F. Kirwan & Co

[SEQUEL TO THE ABOVE WILL APPEAR TODAY TWO WEEKS]

BODY LOCKER AND SIDE SEAM SOLDERING MACHINE

WITH SIDE FEED FOR FEEDING THE BLANKS ALSO SEAM SOLDER WIPER.

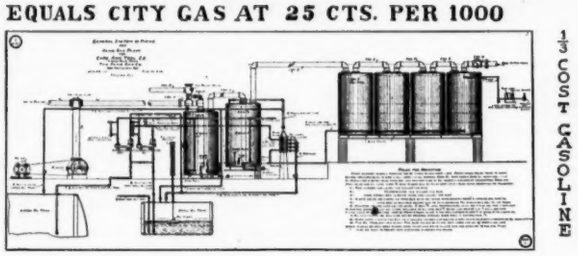


PATENTED NOV. 19, 1901. JUNE 30, 1905.

STEVENSON & CO.

601-7 S. CAROLINE ST., BALTIMORE MD.

BUY YOUR GAS EQUIPMENT
FROM
GAS EXPERTS
Acme Gas
THE ONLY FUEL
FOR THE
MODERN PROGRESSIVE CANNER
EQUALS CITY GAS AT 25 CTS. PER 1000



GAS PLANTS FURNACES
THE ACME GAS COMPANY
1010 MONADNOCK BLDG. CHICAGO
WRITE FOR DESCRIPTIVE PAMPHLET
BURNERS GAS EQUIPMENT

THESE BURNERS REDUCE CONSUMPTION
25 TO 50 PER CENT

ACME GAS PLANT, ACME CAN WORKS, MONTREAL

ACME GAS CO., MONTREAL, January 6th, 1905.
1010 Monadnock Bldg.,
Chicago, Ill., U. S. A.:

Gentlemen:—We have now used your gas manufacturing system throughout our entire plant, for nine months, both for heating and lighting, and we are well satisfied with the results. Every promise made by you as to economy in using and the efficiency of your plant has been fully realized. Our saving on gas account for heating has been equal to 50%, or in round figures a saving of $1400.00, in nine months, as compared with city gas at $1.00 per thousand, and in addition to this we have been able to speed up our machines so that we turn out 25% more work with the same labor. Actually, from the standpoint of results, the gas has not cost us anything.

Wishing you every success and a Happy and Prosperous New Year, we are,

Yours very truly,
ACME CAN WORKS,
Jas. B. Cambpell, President.

AT THE THEATRES

Week of May 21, 1906.

AUDITORIUM.
"SIS HOPKINS."
Matinees Monday, Tuesday, Wednesday, and Saturday.

MARYLAND.
KEITH'S VAUDEVILLE ATTRACTIONS.
Matinee Daily.

HOLLIDAY ST.
"ESCAPED FROM SING SING."
Matinees Monday, Wednesday and Saturday.

BLANEY'S.
"A MAD LOVE."
Matinees Monday, Wednesday, Friday and Saturday.

NEW GAIETY THEATRE.
"THE GOLDEN CROOK."
Matinee Daily.

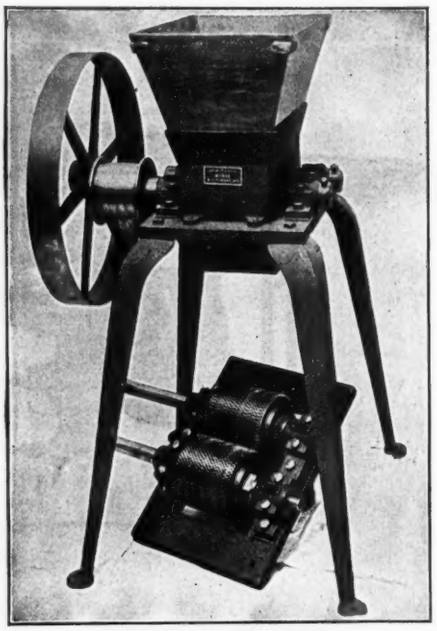
LABELS PRINTED DIRECT ON THE CAN

Write for full particulars and samples.

THE MAC–BOSTON COMPANY
416 Waverly Avenue
BALTIMORE - - - - - - - MARYLAND

PINEAPPLE GRATER.

There are 75 saws in base of hopper, divided on two shafts and interlacing and running into one another. The hopper is made of white pine wood and the discharging schute is also lined with wood. Capacity, the pack of any ordinary house.



SHOWING SAWS WITH HOPPER REMOVED.

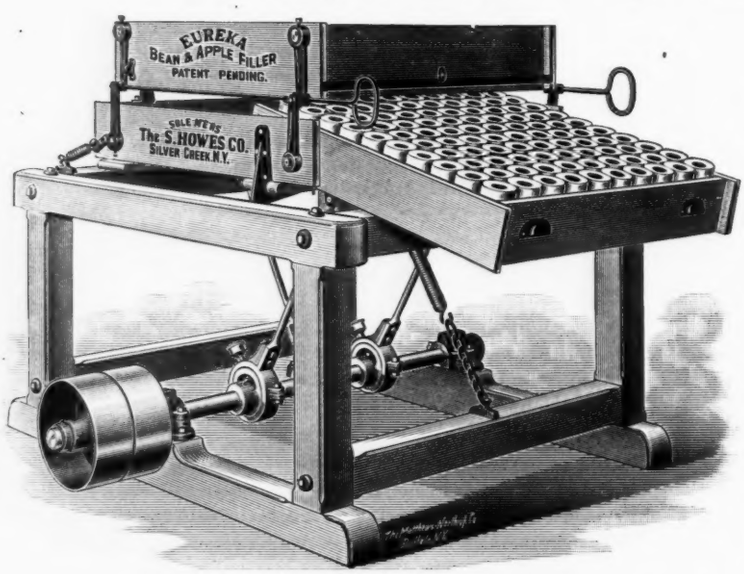
The John R. Mitchell Company
Canning and Canmaking Machinery,
Foot of Washington St., Baltimore, Md. U. S. A.

EUREKA

THE "EUREKA" CAN FILLER.

EUREKA

The Simplest and easiest operated machine on the market.



It will fill a tray of cans quicker and more uniformly than by any other means.

It will handle your goods with perfect satisfaction.

With it, one man can do more and better work than can be performed by thirty women.

It is the strongest and best built machine, with no complicated parts to get out of order.

It will pay for itself as quick as any other machine in the factory.

Have you our late complete catalogue? Better write for it today and secure our prices.

THE S. HOWES COMPANY,
Eureka Works Silver Creek, N. Y.

TOMATO PEELER

NEW PROCESS PEELING MACHINE

To canners of tomatoes is offered a machine for the peeling of this fruit in a perfect manner, saving in labor, space, fruit and increasing the number of cans per ton, as well as the quality.

These machines are built for any capacity over 100 cases per hour; sold under an absolute guarantee and a competent man is sent to instruct in installation and operation.

Two hands operate Peeler. Space, 6 x 72 feet, including Corer. Power, 3-horse power, steam, 1-inch pipe; water 2000 gallons per hour.

CORER AND CARRIER.

In conjunction with the Peeler I offer a Corer and Carrier, for the coring, trimming and carrying of fruit to Canning Tables or to Filler, and removing of all cores, trimmings and juice, etc., doing away with all slop, trucking to and from women as at present.

Twenty women and two women inspecting, will core, trim and prepare for canning 100 cases per hour.

This can also be used for a Fruit Canning Table.

OPERATION.

One boy or man feeds tomatoes into the hopper of Scalder, where they are washed and scalded sufficiently to loosen skin, then they pass onto a carrier belt, through sprays, which remove all skin and thoroughly rinse the fruit. Then they pass through a sterilizing chamber where they are blanched, etc., then through another set of sprays which removes any particles of skin.

The fruit is now ready for the Coring, it being carried automatically to the women who operate the coring knives.

Each woman has a bin, holding 14 quarts; by opening a switch the tomatoes fill the bin, and switch is closed. The women then picks up a tomato and cores it with Corer, and if any trimming is necessary does so, removes all green parts, decay or blemishes. The tomato is then deposited on the Carrier and goes to the Canning Table or Filler. The fruit is inspected before going to the Filler to see if it is properly prepared for the can.

All cores, trimming, juice, etc., drops into trough and are carried to one end of machine ready for the Pulper.

Peelers are leased on royalty. Corers and Carriers sold outright. Send daily capacity, when season opens and closes.

E. J. JUDGE, Canning Machinery

1164 O'FARRELL STREET - - - - - - - - SAN FRANICSCO

"A WORD TO THE WISE IS SUFFICIENT"

CANS AND SOLDER

at prices that will interest you

C. N. ROBINSON, Jr.

Dept. 5

108-110 S. Frederick Street

BALTIMORE, : : : : : : MARYLAND

FOR SALE AT APALACHICOLA, FLA.

Oyster packing plant several years in operation. For terms, particulars and reasons for selling, address owners,

Ruge Brothers Canning Co.

4-27-tf Apalachicola, Fla.

FOR SALE

1 Perfection Rotary Power Crane. 3 Niagara Process Kettles. 3 Open Kettles. Monitor Grader. Ayars Pea Filler. 21 Process Crates. Trucks, Etc.

5-18-1m A. N. SNOOK, Trustee, Coral Mich.

SECOND HAND CANNING MACHINERY FOR SALE.

1 4-H. P. Horizontal Engine, 1 Bucklin Filler,
1 Set Wagon Scales, 1 12-inch Fan Blower,
1 Cox Power Tomato Scalder, 1 Steam Boiler Pump,
1 Set Square Shears, 1 Small Cap Press,
1 Wood Crane, 2 Trucks,
15 Iron Process Crates, 22x38x23.

COX BROTHERS,

5-18-2m Bridgeton, N. J.

FOR SALE.

Burnham Corn Cooker, M. & S. Corn Silker,
Sprague Continuous Steam Exhauster,
Baker Standard Steam Chest. Steam Engines, 2, 4 and 10 H. P.
Can Making Tools, Foot Power Presses, Solder Cutter, etc.

ACME PRESERVE CO.

1t Adrian, Mich.

FOR RENT OR SALE.

A new cannery, equipped to pack tomatoes, in a most desirable location in Maryland. Capacity 10,000 cases. Also for sale a complete outfit for making cans by hand. Address,

4-27-tf D, care The Trade.

FOR SALE.

Our new oyster packing plant just closed the second season at Cedar Key, Fla.

If interested, call in person on W. R. Hodges to inspect the plant, or communicate with us for particulars.

Ruge Brothers Canning Co., Apalachicola, Fla.

WANTED.

Power Tomato Scalder and Copper Jacket Kettles, large size.

ACME PRESERVE CO.

1t Adrian, Mich.

FOR SALE CHEAP.

Grasshopper Scalder, new 1906 pattern sliding gear, no belts to shift, power controlled from both ends.

VANCE & BAKER MFG. CO.,

5-11-2m Muscatine, Iowa.

FOR SALE.

Boilers, Engines, Stacks, Breechings, Tanks, Heaters, Steam and Hand Pumps, Inspirators, Injectors, Pipe and Fittings. Complete Steam Plants furnished. Prompt attention to Marine and Stationary Engine repairs. JAMES McCOY,

Office and Warehouse, 18-20 N. High St.,

5-11-06-2m. Baltimore, Md.

FOR SALE.

Prospective investors in Canning Plants looking for location in the State of Michigan, where all kinds of small fruits and vegetables abound, should write,

J. M. PAVER, SR.,

4-20-4t Indianapolis, Ind.

WANTED.

To buy two Copper Jacket Kettles of 200 gallons capacity. Quote low cash price, stating condition, and how long in use.

THE LEROUX CIDER & VINEGAR CO.

4-20-1m Toledo, Ohio.

FOR SALE.

Special Bargains in 4 to 20 H. P. Vertical Engines,
Write for list

M. E. Howard Engine Works,

4-13-3m Indianapolis, Ind.

WANTED

Closed Steam Retorts. Give dimensions inside, size of crates to go with them, and name of maker.

Address,

"PACKER,"

4-20-tf Care The Trade.

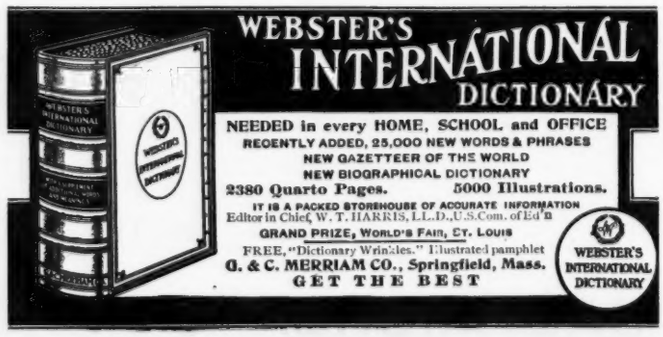
Peach Pitter

THE MICHIGAN PEACH AND APRICOT PITTER

will pit your peaches whether peeled or unpeeled. Makes the scalding process for removing the skins practical. Cut down your expense, make your capacity what you wish regardless of help conditions by using these machines.

Mapes Machine Co.,

South Haven, Michigan.


WEBSTER'S
INTERNATIONAL
DICTIONARY
NEEDED in every HOME, SCHOOL and OFFICE
RECENTLY ADDED, 25,000 NEW WORDS & PHRASES
NEW GAZETTEER OF THE WORLD
NEW BIOGRAPHICAL DICTIONARY
2380 Quarto Pages. 5000 Illustrations.
IT IS A PACKED STOREHOUSE OF ACCURATE INFORMATION
Editor in Chief, W. T. HARRIS, LL.D., U.S.Com. of Ed'n
GRAND PRIZE, World's Fair, St. Louis
FREE, "Dictionary Wrinkles." Illustrated pamphlet
G. & C. MERRIAM CO., Springfield, Mass.
GET THE BEST
WEBSTER'S INTERNATIONAL DICTIONARY

...BARGAINS...

1 Crosby Lock Seam Body Maker, equipped for standard diameter Nos. 2 and 3 cans.

1 Crosby Header for two pound cans.

1 Crosby Rotary Crimper for Nos. 2 and 3 cans.

1 Crosby Rotary Crimper for No. 2 and gallon cans.

2 McDonald Testers.

1 Utica Industrial Co. Automatic Header for two and three pound cans.

1 Utica Industrial Co. (new) Automatic Header for two and three pound cans.

1 Conant Double Filler Cooker.

1 Burnham Double Filler Cooker.

1 Single Burnham Cooker.

3 Merrell-Soule Rotary Silkers.

3 Sprague Corn Cutters (1893 Model).

6 M. & S. Closed Retorts, 30 inches in diamater by 45 inches deep.

3 stacks No. 10 Iron, 3 ft. diameter, 50 ft. long.

3 Treadle Stamping Presses.

1 Stevens Tomato Filler (foot power).

1 Walker-Pratt & Co., 80 gallon Steam Coil Kettle.

1 Lockwood No. 6 Carbureter.

2 Springfield No. 3 Carbureters.

1 Stevenson Rotary Resin Grinder.

2 Tons Can Caps for 1⅜ inch Opening.

ALL OF ABOVE ARE IN FIRST-CLASS ORDER
SHIPPING POINT ROME OR UTICA, N. Y.
PRICES ON APPLICATION

ADDRESS

S. F. SHERMAN

UTICA, N. Y.

EDWARD GUDEMAN, Ph. D.

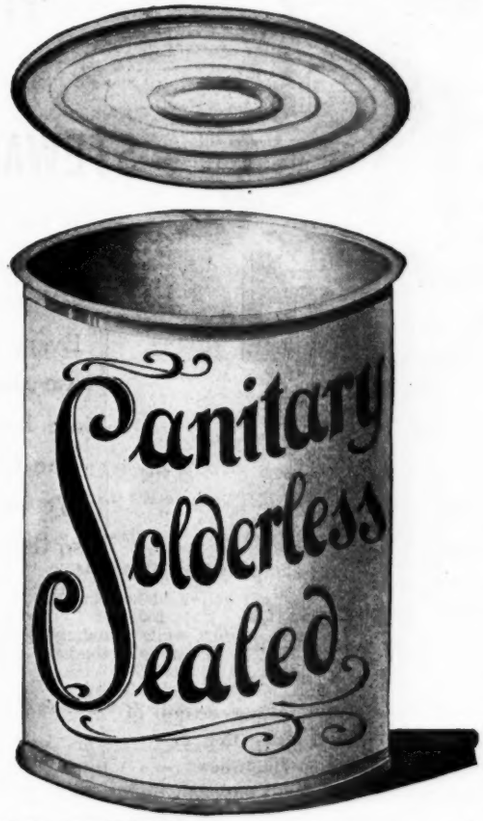
Consulting Chemist *Chemical Engineer*

LEGAL AND TECHNICAL EXPERT

Special Attention Given to Food Products and Beverages
Candies, Canned Goods, Cereals, Distilled Liquors, Fats, Meats, Starches, Sugars, Vinegars, Waters, Colors, Preservatives, etc.

Suite 903-4 Postal Telegraph Bldg., Chicago, Ill.

New Seam SANITARY CAN.



WESTERN TERRITORY
FEDERAL CAN CO.,
BAY & POWELL STS.
San Francisco, Cal.

EASTERN TERRITORY
SANITARY CAN CO.,
105 HUDSON STREET,
New York City.

Manufacture these cans for sale under our patents.

NO HOLES **NO CAPS**

The Entire Top Open.

SEALED WITHOUT

HEAT, SOLDER,

or objectionable

FLUXES,

PREVENTING SCORCHING AND BLACK SPOTS.

Impossible in packing to lacerate delicate food products. Will stand both retort and bath processing. A perfect sanitary can is obtained, eliminating all the faults of the old unsanitary type, making an ideal package, as cheap, more attractive, wholesome and better than anything yet devised.

A descriptive illustrated catalogue and sample will be sent upon request.

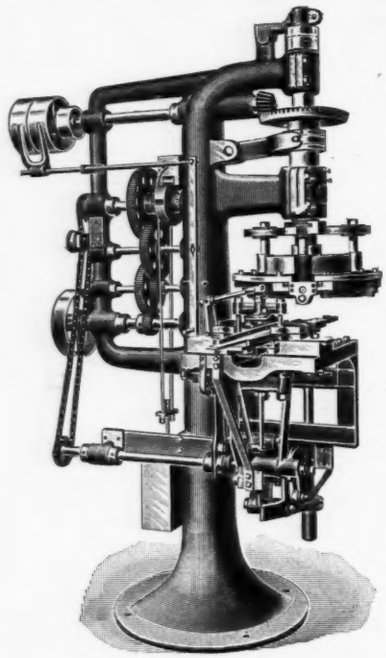
We furnish complete outfits for making these Cans.

Round, Square or Irregular Shapes.

All Packers, Brokers, Jobbers and Retailers should recommend goods packed only in this package.

MAX AMS MACHINE CO.

MT. VERNON, N. Y.



PATENTED.

THE CANS STAND STILL.

For doing Irregular Work, Square Cans, Etc.

THE CANS STAND STILL

IN THE

STEWARD SANITARY CAN SYSTEM.

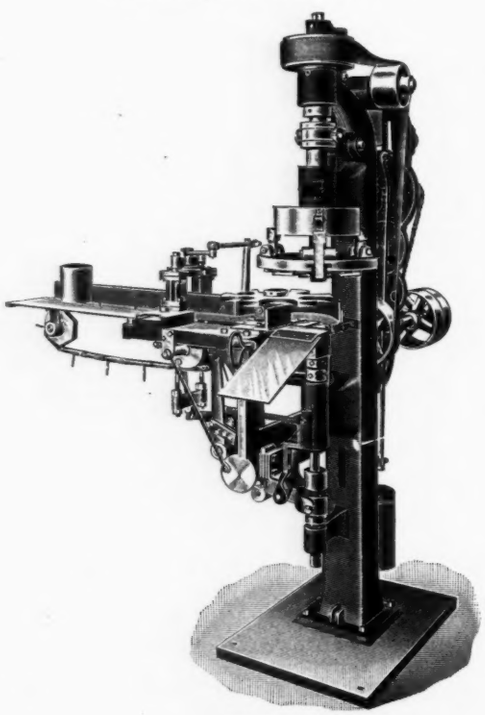
If you have not thoroughly—definitely—investigated the merits of these machines, you owe it to yourself to do so—now. . . . . .

Every packer who aims for something good, should use the best, that is ours. Our cans and machines are having grand success, and they have a record. The Cans Stand Still. . . . . .

We expect to have a factory in Western New York so that our friends can get cans at reasonable freight rates. . . . . .

SOME CANNERS are using several of our Double-Seamers—ONE 28; ANOTHER 50 Machines. Three Concerns in Maine will have a capacity of nearly a million cans a day the coming season.

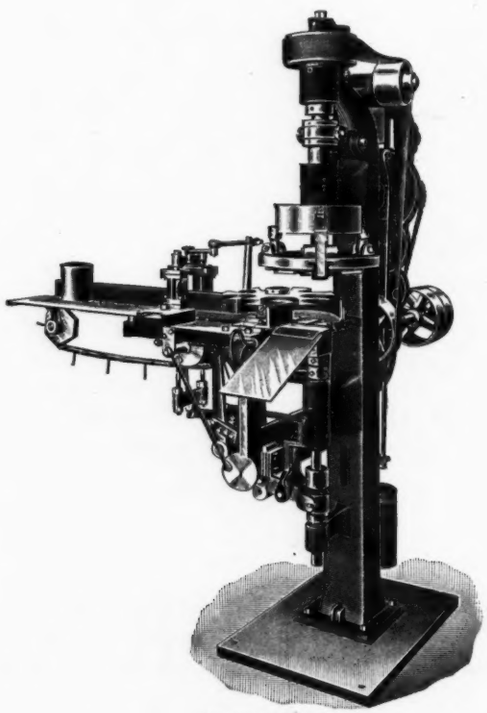
"ENOUGH SAID."



PATENTED.

THE CANS STAND STILL.

AUTOMATIC FEED.



PATENTED.

THE CANS STAND STILL.

PARTICULARS FOR THE ASKING.

L. & J. A. STEWARD,

MANUFACTURERS OF CANS AND MACHINERY,

RUTLAND, VERMONT.

BALTIMORE CANNED GOODS MARKET.

REPORTED BY BROKERS.

F. O. B. Baltimore. Country Goods, F. O. B. Cannery.

UNLABELED GOODS ABOUT 2½c. LESS.

APPLES.

	Cash.	Regular.
Standard 2s	$	50
" 3s		60 62½
" Gallons		1 90 2 00

BAKED BEANS.

Lunch 1s	$	31 35
" 2s		40 45
Tall 2s		40 45
" 3s		55 75

BEANS.

Green String 2s	$	47½ 50
" " 3s		65 70
" " Gallons		1 95 2 00
White Wax 2s		42½ 45
" " 3s		65 70
" " Gallons		1 75 1 80
Refugee 2s		65 70
" Extras, 2s		1 25 1 40
Green Lima 2s		90
" " small 2s		1 10 1 25

BERRIES

T. G. CRANWELL & CO., Brokers, Baltimore.

No. 2 Standard Strawberries	$	65
" Extra Fancy Preserved Strawberries		1 20
No. 1 Ex. Pres. Strawberries		75
" 2 Standard Raspberries		70
" Ex. Pres. Red Raspberries		1 20
" Standard Blackberries		70
" 3 " "		
" 2 Extra Blackberries		1 20
" " Fancy "		
" Standard Gooseberries		80
" " Blueberries		75

T. J. MEEHAN & CO., Brokers, Baltimore.

Blackberries, 2s	$	75 77½
" " Pres		1 00 1 10
Blueberries, 2s		75 80
Strawberries, 2s		57½ 60
" Preserved 1s		70 75
" " 2s		1 10 1 30
" Gallons		3 50 3 75
Gooseberries, 2s		80 85
Raspberries, Red 2s		70 72½
" " " Preserved		1 10 1 15
" Black 2s		70 72½
" " " Preserved		1 10 1 15

CHERRIES.

Red 2s	$	55 60
White 2s		1 10 1 20
Extra White		1 40 1 50

CORN.

T. J. MEEHAN & CO., Brokers, Baltimore.

No. 2 Full Standard, Shoepeg	$	55 60
" New York or Maine Style		55 65
" Seconds, Soaked		
" Standard, Evergreen		45 50

J. L. ROWLAND & CO., Brokers, Baltimore.

No. 2 Full Standard, Moist Pack	$	45 47½
" New York or Maine Style		50 55
" Seconds		

T. G. CRANWELL & CO., Brokers, Baltimore.

No. 2 Standard Sugar Corn, Harford Co.	$	47½
" " " Dry Packed		55
" Ex. Sugar Corn, fine qual., dry pk'd.		70

H. H. TAYLOR & SON, Brokers, Baltimore.

No. 2 Full Standard, Moist	$	50 55
" New York or Maine Style Dry Pack		52½ 57½
" Seconds " " "		45

E. C. SHRINER & Co., Brokers, Baltimore.

2s Stowell's Evergreen Corn Standard	$	47½
2s Standard Shoe Peg Corn		55
2s Extra Standard Corn, Maine Style		52½ 55

CORN AND TOMATOES.

No. 2	$	75
No. 3		

OKRA.

Standard 2s	$	65
" 3s		85

OKRA AND TOMATOES.

No. 2	$	65
No. 3		85

OYSTERS.

	Cash.	Regular.
E. C. SHRINER & CO., Brokers, Baltimore.		
1s Lunch, Selects, Oval Cans	$	1 10
1s, 6 Ounce Selects		1 45
2s, 12 " "		3 25
1s, 4 Ounce	$	70 75
2s, 8 "		1 45
1s, 5 "		75 80
2s, 10 "		1 50 1 60
1s, Light Weight		37½ 40
T. G. CRANWELL & CO., Brokers, Baltimore.		
No. 1 Extra Lunch	$	1 10
" 2 "		
5 oz. No. 1 Standards		82½
10 " "		1 60
5 oz. Standards, tall cans		85
10 " " "		1 60
4 oz. No. 1 Cove		75
8 " 2 "		1 50
No. 1 Light Weights		40
" 2 " "		75

PEARS.

Bartlett 2s	$	65
" 3s		75
Extra Bartlett 2s		
" " 3s		

PEACHES.

H. H. TAYLOR & SON, Brokers, Baltimore.

No. 3 Standard, Yellow	$	1 45 1 60
" Seconds, "		1 25
" Pie Unpeeled		85

T. J. MEEHAN & CO., Brokers, Baltimore.

No. 3 Extra Standard Yellow Peaches	$	1 60
No. 3 " Selected " "		1 80
No. 3 Standard, Yellow, Balto. packed		1 50
" Seconds, Yellow		1 20
" " White		1 20
No. 2 " Peaches		95
No. 2 Standard, Yellow		1 20 1 25
" " White		1 20 1 25
Gallons, Pie		2 65
No. 3 Pie		90

T. G. CRANWELL & CO., Brokers, Baltimore.

No. 3 Pies, Unpeeled	$	87½
" " Peeled		1 15
Gallon Pies, Unpeeled		2 60
" " Peeled		
No. 2 Seconds, White		90
" " Yellow		90
No. 3 Seconds, White		1 20
" " Yellow		1 25
No. 2 Standards, White		1 10
" " Yellow		1 15
No. 3 Standards, White		1 50
" " Yellow		1 50
" Ex. Selected, Yellow		1 75

E. C. SHRINER & CO., Brokers, Baltimore.

No. 1s Extras, Sliced for Cream	$	1 00
" 3 Standard, White		1 35 1 50
" " Yellow		1 40 1 50
" 3 " Extra Yellow		1 65 1 75
" 3s Selected, Yellow		1 75
" 3s Country Standards, Yellow		1 45
No. 2 Standard White		1 10
" Extra Standard, Yellow		1 15
" Seconds, White		90
" " Yellow		90
" 3 Seconds, White		1 15
" " Yellow		1 20
" 3s Peeled Pie, Yellow		1 10
" Pie, Unpeeled		87½
Gallons, Pie, Unpeeled		2 60
" " Peeled		

PEAS.

H. H. TAYLOR & SON, Brokers, Baltimore.

No. 2 Early June, Full Standard	$	8c 85
" " " Sifted		85 90
" " " 2ds, labeled Standard		72½
" Soaks		40 45
" Seconds		70 72½
" Marrowfat, Full Standard		70 75
" Extra Sifted		1 25 1 45
" Petit Pois		1 65 1 75

T. G. CRANWELL & Co., Brokers, Baltimore

No. 2 Second Marrowfat	$	72½
" Standard " White		75
" Second Early June		70
" Standard "		72½ 75
" Extra "		80
" Sifted "		90 1 00
Ex. Sifted "		1 25 1 40
Ex. Fan. Sf'd " Petit Pois		1 60 1 75

PEAS—Continued.

	Cash.	Regular.
E. C. SHRINER & CO., Brokers, Baltimore.		
1 Sifted Early Junes		60
1 Finest Sifted, Petitis Pois		1 00
2 Early June Standard		80
2 " Sifted	85	90
2 " Extra Sifted	1 00	1 10
2 " Extra Fine Sifted	1 25	1 35
2 " Petit Pois	1 50	1 75
2 " Seconds		75
2 " " Sifted		80
2 " " Extra Sifted		
2 Extra Standard Early Junes		85
2 Extra Standard Marrowflats		85
2 Marrowfat		80
2 " Sifted		85
2 " Extra Sifted	1 10	1 50
2 Seconds		75

PINEAPPLE.

E. C. SHRINER & CO., Brokers, Baltimore.	
2s Seconds in Water, E. & C	70
2s Standards in Syrup, Not E. & C	90
2s " " " E. & C	90
2s " Grated, in Syrup	1 10
2s Extra Standard, Whole Circles, E. & C	1 30
2s Selected, Whole Circles, Heavy Syrup	1 45
2s " Grated, Heavy Syrup	1 50
2s Fancy Extra Selected, Preserved Sliced	1 80
2s Fancy Extra Selected Grated, Preserved	1 80
1s Standard Grated, Heavy Syrup, E. & C	85
1s Fancy Grated, Preserved	90
1s Cocktail, Heavy Syrup	90
2s Pie Grated. Solid Packed... .50 in Syrup	50
3s Pie Grated, Solid Packed... .65 in Syrup	70
Gallon Pie Grated, Solid Packed 1.85 in Syrup	1 90

T. G. CRANWELL & CO., Brokers.		
No. 2 Seconds, Not Eyeless	$	70
" " Eyeless and Coreless		85
" Standards, Not Eyeless		90
" " Eyeless and Coreless		1 00
" Ex. " "		1 30
No. 1 Ex. Fancy Sliced, Eyel's & Corl's		90
" " Grated		90
" " Cocktail		90
No. 2 Extra Fancy Grated		1 75
No. 3 Pie Grated, in Water		65
" " in Syrup		70
Gallon " in Water		1 80
" " in Syrup		1 90

TOMATOES.

	Cash.	Regular.
T. J. MEEHAN & CO., Brokers, Baltimore.		
No. 3 Full Standards	1 12½	1 15
" Seconds	1 00	1 02½
No. 2 Full Standards	77½	80
" Seconds	75	77½
Gallons, Standard	3 25	3 30
J. L. ROWLAND & BRO., Brokers, Baltimore.		
No. 3 Full Standard	92½	95
" Seconds	82½	85
No. 2 Full Standard	70	72½
" Seconds	62½	67½
H. H. TAYLOR & SON, Brokers, Baltimore.		
No. 3 Full Standard	1 12½	1 15
" Seconds, Labeled Standards	97½	1 05
No. 2 Full Standards		85
" Seconds, Labeled Standards	77½	80
T. G. CRANWELL & CO., Brokers, Baltimore.		
No. 2 Standard Tomatoes	80	
" 3 " "	1 17½	
" 3 Ex. Select Tomatoes, Tall Cans		
" 3 Second Tomatoes	1 00	1 05
" 2 "	75	
Gallon Standard Tomatoes	3 25	
E. C. SHRINER & CO., Brokers, Baltimore.		
No. 3 Standard		1 17½
" " Country		1 15
" " Extras		1 20
" " Fair	1 05	1 10
No. 2 Standard		80
" " Country		80
" Second		75
" 3 "		1 02½
Gallon, Standard		3 25

NEW YORK CANNED GOODS MARKET.

(Reported by Special Correspondence.)

APPLES—Gallon New York State	@	3 50
" Maryland gallons		
" No. 3 Standards	90	1 00
APRICOTS—California Standards 2½s	1 60	
ASPARAGUS—Oyster Bay	3 75	3 80
" No. 3 Tips	2 50	3 00
BEANS—No. 2 Lima	1 00	1 25
" No. 2 String	57½	60
" Baked, No. 3	57½	60
CORN—No. 2 New York State	57½	75
" " Maine	70	80
" " Maine, Fancy	87½	97½
" " Southern	55	57½
" " Western, 2s	50	52½
LOBSTER—Flats, ½-lb	1 85	2 05
" flats, 1-lb	3 50	3 60
OYSTERS—5 Ounce Standards	90	95
" 2-lb. 10 Ounce	1 65	1 70
PEACHES—2½ Standard, California Yellow	1 70	1 75
" 2½ Extra Standard, California	1 75	2 00
" Southern Standard 3s	1 45	1 60
PEARS—California 2½	1 50	1 65
PEAS—No. 2 Early June Extra Sifted	1 30	1 50
" " " " Sifted	1 05	1 20
" " " " Standard	80	85
" " " " Seconds	62½	65
PINEAPPLE—No. 2, Eyeless and Coreless, Extra	1 60	1 90
" " Grated	1 50	1 65
" Standards	1 05	1 25
" Gallon Pie, Grated	2 40	2 50
PUMPKIN—No. 3	60	65
" Gallon	1 75	2 00
SALMON—Columbia River talls, 1-lb	1 70	1 75
" " " flats, 1-lb	1 85	
" " " " ½-lb	1 12½	1 15
" Alaska Red, talls, 1-lb	1 05	1 70½
" Medium Red, talls, 1-lb		
" Chums, talls, 1-lb		
" Sockeye, flats, 1-lb	1 65	1 70
" " talls, 1-lb	1 50	1 55
" " flats, ½-lb	1 05	1 10
" Alaska Pink, talls, 1-lb	92½	
" Cohoes, talls, 1-lb	97½	1 00
" Cohoes, flats, 1-lb	1 15	1 17½
STRAWBERRIES—Gallons		
" Standard 2s	55	57½
SUCCOTASH—Maine pack, 2s		
" State pack, 2s.....75 80 Southern	67½	70
TOMATOES—No. 2 Standard Maryland	77½	80
" No. 3 " "	1 20	1 25
" No. 3 " New Jersey		1 15
" Gallons, Maryland	3 40	3 50
" Gallons, Jersey	3 60	3 75

CANS AND CANNERS' METALS.

F. O. B. BALTIMORE, MD.

CANNERS' AND PACKERS' SOLDERS.

	½x½	9x10	8x10
Drop and Bar	$ 26	25	24
Wire Coil	26	25	24
Wire Segments			

CANS.

AMERICAN CAN COMPANY.

No. 1 S. H	$ 9 50 per thousand.
No. 2 S. H	12 50 "
No. 2 P. H	13 00 "
No. 3 P. H	16 50 "
Gallon P. H	40 00 "
No. 3 Jersey P. H., Standard	17 50 "

SOLDER HEMMED CAPS.

S. H. $ .85 P. H. $1 30 P. A. H. $1 70 per thousand

INDEPENDENT PRICES.

No. 1.	2 S. H.	2 L. H.	3 Stand.	Gallons.
$9.50	$12.25	$12.75	$16.25	$40.00 per thousand

SOLDERING COPPERS MATERIALS, ETC.

Canmakers' Coppers	$ 27			
Carboys	1 50			

TIN PLATES.

I. C., 14x20, Charcoal Alloway	$			
I. C., 14x20, 107 lbs. Bessemer Steel	3 77			
I. C., 14x20, 100 lbs. Bessemer Steel	3 61			
I. C., 13½x19½, 95 lbs. Bessemer Steel	3 24			
I. C., 13½x19½, 90 lbs. Bessemer Steel	3 28			
I. C., 14x22, 110 lbs. Bessemer Steel				
I. C., 14x22, 100 lbs. Bessemer Steel	3 98			

PIG TIN.

	5 to 10 tons	1 to 4 tons		
Straits	$49 00	50 00		
Malacca	49 00	50 00		

PIG LEAD.

Omaha	$ 6 00	6 25		

Standard Sizes for Cans.

	DIAMETER.	HEIGHT.
No. 1 Cans	2 11-16 in.	4 in.
No. 2 Cans	3⅜ in.	4 9-16 in.
No. 2½—California	4 in.	4¾ in.
No. 3 Cans	4 3-16 in.	4⅞ in.
No. 6 Cans, to contain double the quantity of No. 3		
No. 10 Cans, (Gallons)	6¼ in.	6⅞ in.

All outside measure at largest parts.

HEYDEN SUGAR CRYSTALS

NOT a PRESERVATIVE, but a SWEETENER.

PURER, CLEANER, MORE HEALTHFUL, CHEAPER AND BETTER TO USE THAN CANE SUGAR.

WRITE FOR AUTHORITIES.

Branches: Boston, Chicago, Philadelphia, Providence, Montreal, Hamilton, } Canada.

LOCAL WESTERN AGENT:
E. E. MANHARD, - Waterloo, Iowa.
LOCAL SOUTHERN AGENT:
R. C. GRIFFITH & CO., Baltimore, Md,
LOCAL N. Y. STATE AGENT:
W. H. SMITH. - Le Roy, N. Y.

A. KLIPSTEIN & CO.,
122 Pearl Street,
NEW YORK CITY.

PERFECTION
SOLDERING FLUX

For machine and hand capping. More of this used than all other kinds combined. Samples Free by Mail.

PERFECTION
TOMATO COLORING

The best, cheapest, and since the Pure Food Laws have become so strict, practically the only kind used.

BALTIMORE CHEMICAL COMPANY,

Correspondence invited, expert advice. **400-401 MARINE BANK BLDG., BALTIMORE, MD.**

ESTABLISHED 1870

Have your Canned goods become soiled or rusty? If so, coat your cans with

MAIER'S SILVER LACQUER

This Lacquer will cover all rust and make your cans look bright, same as original; applied with a brush. Put up in cans.

JOHN G. MAIER'S SONS

Manufacturers Lacquers, All Colors

Baltimore, Md.

CANTON BOX COMPANY,

2501 to 2515 Boston St.,

BALTIMORE, MD.

Packing Boxes.

Made up or in Shooks. Cargo or Carload.

The South

Offers the Largest Field for the Truck and Fruit Grower and is destined to be the seat of Important Canning interests.

Cannery Locations

Are available now in various sections traversed by the

SOUTHERN RAILWAY
AND
MOBILE & OHIO RAILROAD

Locations unexcelled in point of Raw Materials and Proximity of Markets.

M. V. RICHARDS,

LAND AND INDUSTRIAL AGENT,

WASHINGTON, D. C.

BUCKLINITE COATED CANS

If you contemplate using our coated cans you should give us your order as early as possible to insure having them when needed. There is every indication that we will be taxed beyond our capacity.

The coating of these cans is composed of a vegetable gum entirely harmless. Process and article patented.

NATIONAL CANNING & MANUFACTURING CO.

C. S. BUCKLIN, Manager

BOSTON AND HUDSON STREETS

BALTIMORE

SPECIAL AGENTS IN THE EAST FOR

The Sprague Canning Machinery Co.

"Hawkin's" Continuous Capper,
"Jersey Queen" Filler,
Model "M" Corn Cutter,
Corn Cookers, Silkers,
and all
MACHINES FOR CANNING PURPOSES.

A 608 page Catalogue for the asking.

GEO. E. LOCKWOOD, 308 CHESTNUT STREET, Philadelphia, Pa.

If it is used in a Canning Factory I Sell it.

Cans, Shooks, Solder, Crates, Climax Flux, "Lockwood" Gas Machines. Tools, and Etc., Etc.

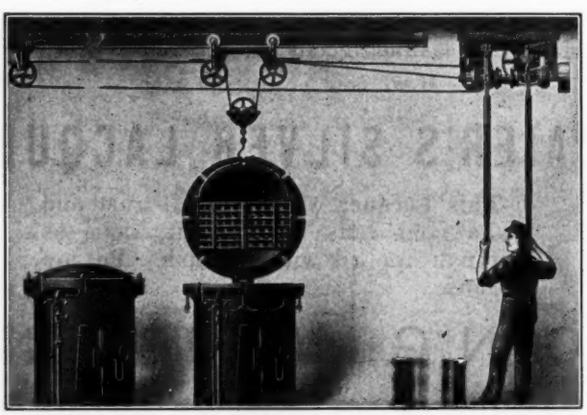
Dont worry, ask me, I'll get it for you.

SECOND HAND CANNING MACHINERY.

My Motto:—
The Buyer Must be Satisfied.

BETHLEHEM

BEST HOIST EVER BUILT.



Friction Clutches Throughout.
Sure Limit Stops. Greatest Daily Capacity.
MOST DURABLE.
No Hard Work For Operator.

MANUFACTURED BY

BETHLEHEM FOUNDRY AND MACHINE COMPANY

SOUTH BETHLEHEM, PA.

We are Specialists in Hoisting Machinery.

EMPLOYMENT EXCHANGE.

Paid subscribers can use this column *Free* for securing either positions or hands. To all others the charge is 20c. per line, one time, or 50c. per line, monthly; cash with order. Where the address is care of THE TRADE, stamps should be sent for answers, as the P. O. requires renewed postage on such.

HELP WANTED.

WANTED—First-class, sober, industrious man, as superintendent of packing of olives and pickles. One who thoroughly understands the taking care of help. Address, "R. C " care of The Trade.

WANTED—A man as Preserve and Catsup Cook, should be thoroughly practical in his work; state experience.
Block-Horn Preserving Co., Kansas City, Mo.

WANTED.—A thoroughly competent Jelly and Preserve Cook on compound goods. State terms, and furnish references. Address, WELL, care of The Trade.

WANTED.—A thoroughly up-to-date, reliable man to put up Fruits in glass, Preserves, Jams, Jellies, Condiments, Pickles, Sauces, Relishes, Catsups, Soups. Address, Hamilton, care of The Trade.

WANTED—Strictly first-class man who thoroughly understands Packing and Processing Fancy Maine Style Corn, must furnish best references, none others need apply; state age, experience and salary expected.
Address, "P" Lock Box 112, Cambridge, Md.

WANTED—Man who thoroughly understands operating the Remington Trayless Triumph Automatic Capping Machines, must have practical experience and give good references; state age and experience.
Address, "P" Lock Box 112, Cambridge, Md.

SITUATIONS WANTED.

THE FOUNDATION OF OUR BUSINESS lies in the fact that we are successful in placing men speedily and satisfactorily. We can do this because our corps of trained employment experts know just which men to select for each particular position. Investigate the advantages and facilities we offer. Apply to our nearest office for information TODAY. HAPGOODS, Suite 511; 309 Broadway, New York City.

WANTED—Position by a reliable man with years of experience, in the manufacture of high class catsup, jellies, preserves, sauces and relishes, etc. Am also a good processor of canned goods and can furnish the best of references. Address, "Preserver," 3rd House, Julent St., Madisonville, Ohio.

WANTED—Clerical Position in Baltimore cannery; am at present employed with well-known concern; can refer to them. If you desire a thoroughly competent man who means business, kindly address J. B. F., care The Trade.

WANTED—Position as Processor; thoroughly understand packing fancy fruits and vegetables in glass or tin; also, making jams, jellies, preserves, butters, soups, catsup and other condiments; also, the packing of pork and beans; have had a number of years' experience in handling canning machinery and factory help. Address Expert, care The Trade.

WANTED—Position as processor in first class plant packing peas, corn, beans, apples and tomatoes. Expert on Maine style corn and dry pumpkin. Will sign for moderate salary until January 1, if preference is given, after approval, for 1906. Western or southern factory preferred. Address, stating what you have to Western, care of The Trade.

POSITION WANTED.—An all around preserver, Ketchup, Sauce or Mustard Maker, Understanding Canning, Pickling and Salting, with the best of references and years of experience, is open for position. Address Preserver, 213 Conti St., Mobile, Ala.

Notice to packers and canners---Your attention is called to the fact that the Superintendent Processors' Association furnishes you with first-class expert processors, and superintendents free of charge, therefore, when you desire to make a change or are in need of a good superintendent or processor, kindly drop the Secretary a card or send stamps and he will furnish full particulars, so you can be placed in communication with several, and thereby select your own choice and make your own terms with them. For full particulars, address Wm. Smith, Secretary, Superintendent Processors' Association, care The Trade, Baltimore, Md.

Condensed Soup Chef. Makes highest grade and largest selling condensed soup on the market at present. Has had long experience and is thoroughly competent to make the goods and run the department. Would prefer to hear only from firms who would manufacture on a large scale. Address A. Z., care of The Trade.

POSITION WANTED—A first-class practical Superintendent and Processor, who thoroughly understands his business on Oysters, Shrimp, Corn, Peas, Tomatoes, Peaches, Boston Baked and Green Beans, Apples, Pumpkin and Berries of all kinds, is open for engagement and wishes to correspond with parties needing the services of such a man; best of references.
Address, "Reliable", 212 N. Gilmor St., Baltimore, Md.

WANTED—A Position as Superintendent or Manager. Have had twenty years practical experience, thoroughly acquainted with the canning business in all its branches, can give reference if desired. If you contemplate making a change or desire a Sober up to date man of the above experience, write me, and state your wants, to avoid a long correspondence. Address, Sober, Care The Trade.

WANTED—A position as processor in first-class plant, and can pack all kinds of vegetables and fruits. I have packed in seven different States and the brokers all know my goods to be first-class. I can give references if desired. Address 697 Hopkins St., Buffalo, N. Y.

WANTED—Situation as manager or processor, practical, understands processing and canning of all kinds of fruits, vegetables and Winter goods, sauer kraut, baked beans, Cove oysters, sweet potatoes, etc., can make cans by hand or machinery, and attend to all machinery for can making, all kinds of capping. Twenty years experience, best of references. Lawrence King, 2208 Fairmount Avenue, Baltimore, Md.

POSITION.—As Superintendent Processor; have had 14 years' experience in packing and processing all kinds of fruits and vegetables; I am up to date in steam fitting and installation, care and working of all the machinery used in a factory—in fact, can give plans and superintend the building of new plants complete; am a good manager of help; am strictly temperate and can give the best of reference. Adress G. G. W., 612 East Grand River street, Clinton, Mo.

WANTED—Position by sober young Man; 10 years' experience as processor or assistant superintendent on all kinds of fruits and vegetables, with factory beginning work first of April or later on; can run capping machine or work as all-around man; reference given as to sobriety, etc. Address W. M., care The Trade.

SITUATION WANTED.—Situation wanted by capable Superintendent and Processor; please investigate. Address, "INVESTIGATE," care THE TRADE.

WANTED—Position as Processor during pea packing season; would engage for thirty days. Address, Pea Processor, care of The Trade.

WANTED—Position as Jam, Jelly and Catsup Cook, with 14 years experience, understands Salting and Pickling. Can furnish best of reference.
"P. T." care of Trade.

WANTED—A position as salesman or processor for a few months, during season of 1906. Understand all details of canning business. Can pack full line of fruits and vegetables. Would accept position during the pea, corn or tomato season. Address, Expert Canner, care of The Trade.

WANTED—A Position as Processor, have had ten (10) years experience in packing and canning all kinds of fruits, tomatoes, beans and pumpkins. can give the best of reference. Address, A. C. A., Box 213 Delhi, Ontario, Can.

WANTED—A position as Superintendent and Processor for the season of 1906; can pack a full line of fruits and vegetables; am married and strictly temperate; can furnish the best of references. Address C. F. S., Westfield, N. Y.

When in Doubt

whether it be of how to pack any special article, of the exact directions to put up anything in canned or preserved goods,

Consult

me, and I will give you the benefit of my years of experience in this line, and the charge will be very reasonable.

W. L. Hinchman, Ph. G.

26 Milton Ave., Baltimore, Md.

CAPS SYRUP GOODS WITHOUT SCORCHING

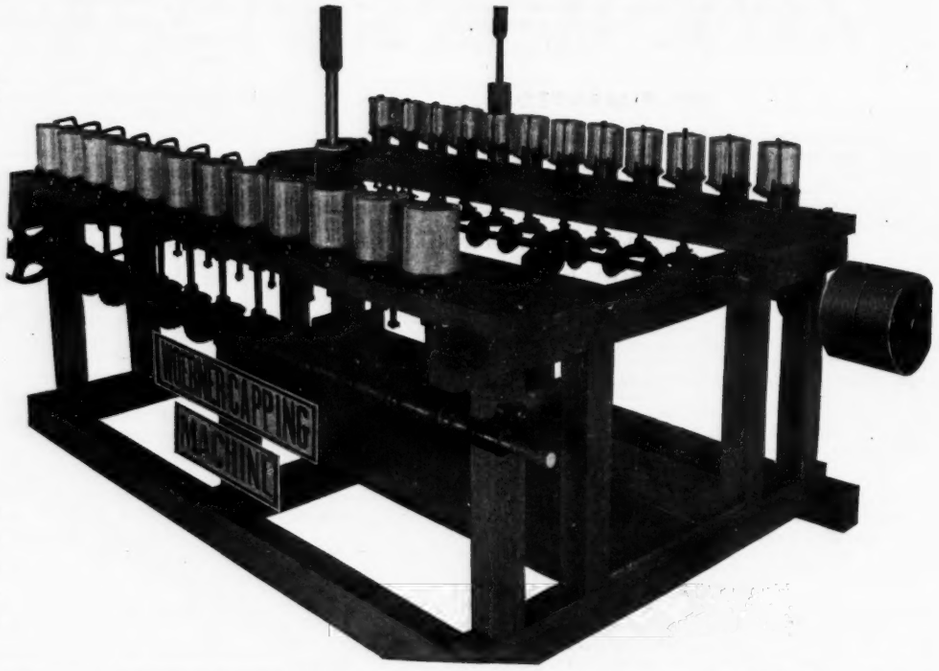
We have been told by different canners and workmen of large experience that our capper

BEATS ANY OF THE HIGH PRICED CAPPERS 40 DIFFERENT WAYS.

It will do work that no other capper will do—that is Cap Syrup goods without trouble or scorching; also, tall cans and No. 1, No. 2, No. 2½ and Standard, without any adjustment

NO FACTORY LARGE OR SMALL IS COMPLETE WITHOUT IT.

The canner who now packs from 10,000 to 15,000 cans per day, or less, by hand, can save the cost of this Capper in one season. Make no mistake—Labor is getting scarce and more independent every day, and you must overcome it by doing with less labor.



WE CAN PROVE OUR WAY OF CAPPING IS THE CHEAPEST, surest and best way, excepting none. We have the best and stand ready to prove it.

If anyone buying a capper this winter, will send us the top of a can, we will have a pair of steels made free of charge, send a man to start the capper and give all necessary points. Do not delay.

DAVID C. WOERNER, Liverpool, N. Y.

S. O. RANDALL,
416 Marine Bank Bldg., Baltimore,
Southern Agent.

A Model Canning Factory

The plant shown is one of the most complete and perfectly appointed in the country. Under

THE HASTINGS SYSTEM

it cost less than if the owners had undertaken their own contracting. We saved them money and gave them a better, more practical and more economical plant to operate.

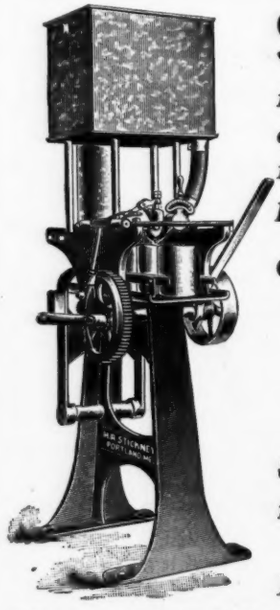
We Build Everything for the Fruit and Vegetable packing business. We constantly employ expert engineers, architects and superintendents.

Our Experience is Your Safeguard. Our line of machinery is complete, including Automatic Corn and Tomato Fillers, Power Capping Machinery, Horizontal, Open and Closed Retorts, Traveling Hoists, etc., Engines, Boilers, Pipe, Fittings, Belting and other general equipment —all modern and efficient in every respect.

Refitting for Profit—If your factory expense is eating up your profits, write us. We can turn the flow of money the other way. Address

THE HASTINGS INDUSTRIAL CO.,

Cor. LaSalle & Lake Streets, - - Chicago, Ill.



SYRUPING MACHINE

instantly adjustible for any quantity while going, and feeding one, two or three pound cans.

Capacity Single Line, 25,000 daily
Price $125.00.

Double Line, Double Capacity.
Price $175.00.

Special can filling machines for all purposes handling CONDENSED MILK, BAKED BEANS, FATS, OILS, MUSTARDS, &c., in round or square cans or glass jars.

New England Special Agent for Sprague Canning Machinery Company's full line.

HENRY R. STICKNEY

PORTLAND, ME.

TIN PLATE TALKS.

DO YOU REALIZE?

That to the public mind, most all the "taint talk" about canned goods originates with the idea that the tin plates used in the manufacture of cans will poison. This is sometimes wrong, but when our

"CLEAN and BRIGHT"
Plates are used IT'S IMPOSSIBLE.

WHY NOT USE THEM AND DO AWAY WITH TROUBLE?

POPE TIN PLATE COMPANY,

CHARLES E. POPE, President.

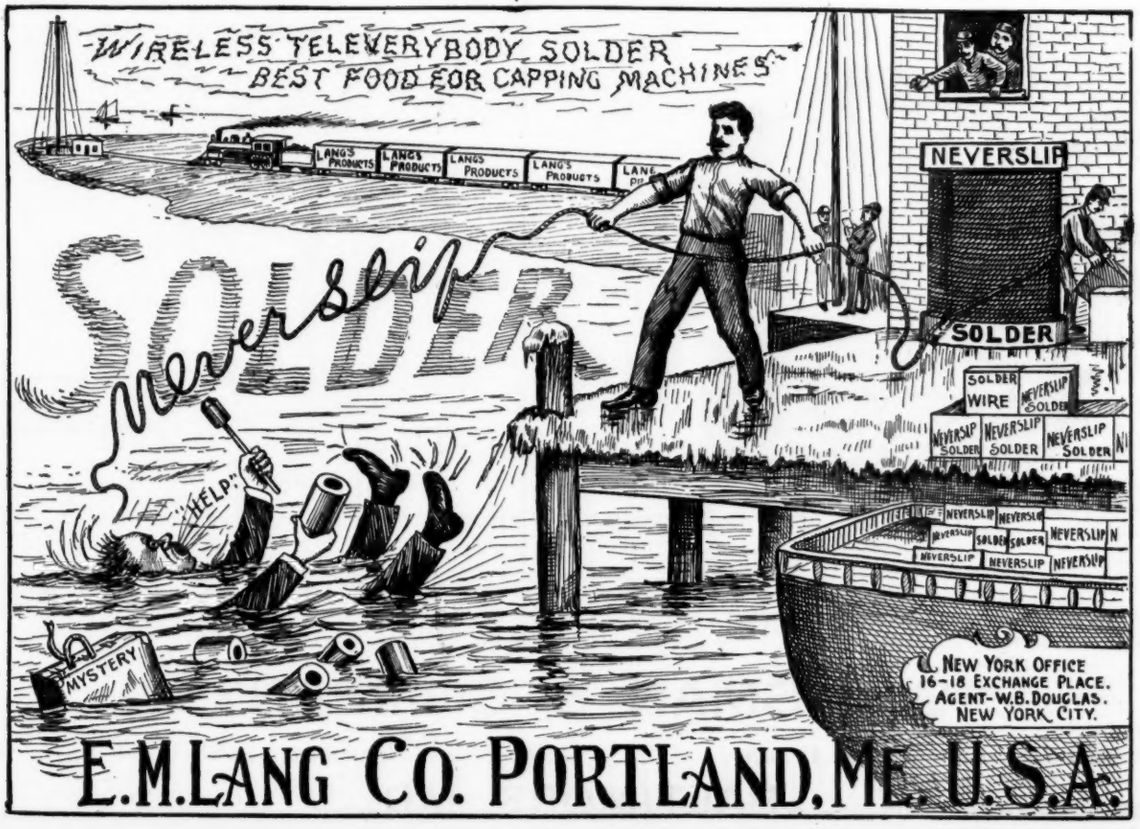
Offices: PITTSBURGH, PA. **Works: STEUBENVILLE, O.**

Cable Address
LANG SYNE

WE CAN HELP YOU!

WE HAVE HELPED OTHERS

Aerogram Address
.NEVERSLIP



PROMPTNESS

in making Deliveries is one thing for which the Wheeling Can Co. is famous.

For the season of 1906 we will have a largely increased capacity and greater storage facilities, and will be in a position to take care of and furnish promptly any contracts we may undertake, and we trust that the trade will communicate with us and inquire into our facilities for furnishing them good Cans and making prompt shipment before placing their contract.

Our Word Backed Up

We offer the trade the following testimonial letter which we trust will convince them that we are able to furnish cans that are as nearly perfect as it is possible to make and that we are at all times in position to make prompt and quick shipments.

Eureka, Ill., Nov. 15, 1905.

Wheeling Can Co., Wheeling, W. Va.

Gentlemen:—Answering your favor of the 13th inst., we beg to state that our season's business with you has been most satisfactory. We have bought something over two million 2 lb. and 5 or 6 cars of 3 lb. cans and we have not had the slightest complaint of any nature to make on any shipment. As a season's supply of cans, they were the best that we ever used.

Your shipments have been prompt whenever requested and your attention to all of our orders and reqests has been all that we could possibly ask.

Yours very truly,
DICKINSON & CO.

Wheeling Can Company,

OLIVER J. JOHNSON, President.

WILLIAM DUGDALE, Sales Agent for Indiana and Kentucky,
301 Majestic Building, Indianapolis, Ind.

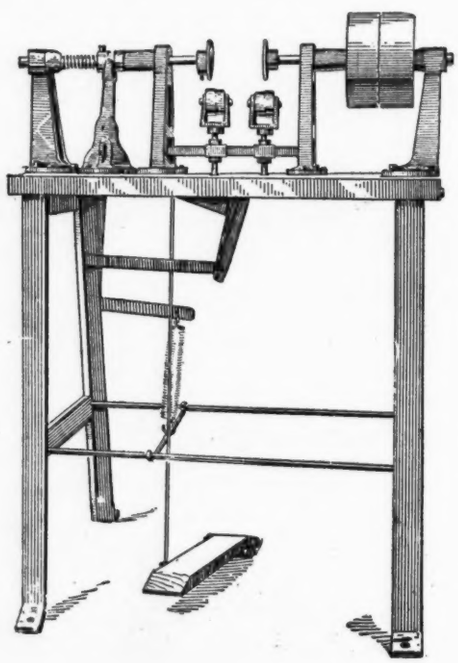
SLAYSMAN AUTOMATIC CAN TESTER

50,000 Capacity Per Day

AND EVERY LEAK DETECTED

DOUBLE - END - CRIMPER

FOR HAND OR POWER



SLAYSMAN & COMPANY,

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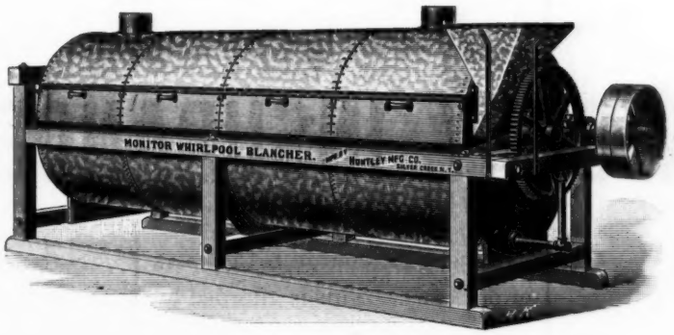

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